# MODULE HANDBOOK AGRIBUSINESS CURRICULUM 2020



AGRIBUSINESS STUDY PROGRAM FACULTY OF SCIENCE AND TECHNOLOGY SYARIF HIDAYATULLAH STATE ISLAMIC UNIVERSITY JAKARTA 2023

No	Code	Course Name (module)	Credit	Somostor	Learning Outcome (LO)										
	Code		orean	Gemester	S1	S2	P1	P2	P3	KK1	KK2	KU 1	KU 2		
1	NAS6112201	Pancasila and Civic Education	3 (3-0)	1			$\checkmark$								
2	UIN6032201	Islamic Studies	4 (4-0)	1			$\checkmark$								
3	UIN6033205	Practice of Qiroah and Worship	2 (0-2)	1			$\checkmark$								
4	UIN6032202	Islam and Science	3 (3-0)	1			$\checkmark$								
5	FEB6083201	Introduction to Economics	3 (3-0)	1			$\checkmark$								
6	FST6092002	Introduction to Agribusiness	2 (2-0)	1			$\checkmark$								
7	FEB6081213	Fundamental of Management	2 (2-0)	1			$\checkmark$								
8	FST6092023	Introduction to Agricultural Science	2 (2-0)	1			$\checkmark$								
			21												
1	UIN6014203	English	3 (2-1)	2			$\checkmark$								
2	NAS6013203	Indonesian Language	3 (2-1)	2			$\checkmark$								
3	FEB6082201	Introduction to Accounting	3 (2-1)	2			$\checkmark$								
4	FST6092024	Plant Science	2 (2-0)	2		$\checkmark$	$\checkmark$								
5	FST6092025	Practice of Plant Science	1 (0-1)	2							$\checkmark$	$\checkmark$			
6	FST6092035	Technopreneurship	2 (2-0)	2		$\checkmark$									
7	EST6091101	Introduction to Information and	2 (2-0)	2	$\checkmark$		$\checkmark$								
	1310091101	Communication Technologies	2 (2 4)	2											
8	FST6092004		3 (2-1)	2	N		N					N			
9	FST6092022	Introduction to Agro-industrial Material	2 (2-0)	2	N		N		N						
10	FST6094106	Elementary Statistics	3 (2-1)	2			V								
			24												
1	FEB6083204	Economics and Business Mathematics	3 (2-1)	3	$\checkmark$			$\checkmark$				$\checkmark$			
2	FST6092006	Agricultural Economics	3 (2-1)	3											

No	Code Course Name (module) Credit Semester		Learning Outcome (LO)										
NO	Code		Crean	Semester	S1	S2	P1	P2	P3	KK1	KK2	KU 1	KU 2
3	FST6092007	Agricultural Communication	3 (2-1)	3		$\checkmark$						$\checkmark$	
4	FST6092124	Fundamental of Agronomy	2 (2-0)	3		$\checkmark$	$\checkmark$						
5	FST6092125	Practice of Fundamental of Agronomy	1 (0-1)	3							$\checkmark$	$\checkmark$	
6	FST6092026	Seed Production	2 (2-0)	3		$\checkmark$	$\checkmark$						
7	FEB6081332	Production Management	3 (2-1)	3		$\checkmark$			$\checkmark$	$\checkmark$			
8	FST6092011	Agricultural Trading System	3 (2-1)	3			$\checkmark$	$\checkmark$				$\checkmark$	
9	FST6092014	Agribusiness Management	3 (2-1)	3		$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$			
			23										
1	FEB6085008	Sharia Financing and Investment	3 (2-1)	4	$\checkmark$		$\checkmark$			$\checkmark$		$\checkmark$	
2	FST6092027	Plant Protection	2 (2-0)	4					$\checkmark$				
3	FST6092127	Practice of Plant Protection	1 (0-1)	4							$\checkmark$		
4	FEB6081333	Value Chain Management	3 (2-1)	4		$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$			$\checkmark$
5	FST6092009	Farm Management	3 (2-1)	4				$\checkmark$				$\checkmark$	
6	FEB6081336	Quality Control Management	3 (2-1)	4		$\checkmark$	$\checkmark$			$\checkmark$			$\checkmark$
7	FST6095233	Industrial Microbiology	2 (2-0)	4						$\checkmark$			
8	FST6096330	Basic Chemistry	2 (2-0)	4					$\checkmark$				
9	FST6092031	Agroclimatology	2 (2-0)	4		$\checkmark$	$\checkmark$		$\checkmark$				
10	FST6092131	Practice of Agroclimatology	1 (0-1)	4						$\checkmark$			$\checkmark$
			22										
1	FST6092010	Agricultural Development	3 (2-1)	5				$\checkmark$					$\checkmark$
2	FST6092032	Agro-product Processing Technologies	2 (2-0)	5					$\checkmark$	$\checkmark$		$\checkmark$	
3	FST6092132	Practice of Agro-product Processing Technologies	1 (0-1)	5				$\checkmark$	$\checkmark$	$\checkmark$			

No	o Code Course Name (modulo) Credit		Somostor	Learning Outcome (LO)										
NO	Code	Course Name (mourie)	Credit	Semester	S1	S2	P1	P2	P3	KK1	KK2	KU 1	KU 2	
4	FST6098261	Innovation Engineering	2 (2-0)	5				$\checkmark$			$\checkmark$	$\checkmark$		
5	FEB6081104	Marketing Management	3 (2-1)	5		$\checkmark$		$\checkmark$	$\checkmark$				$\checkmark$	
6	FST6092037	Scientific Writing Technique	1 (0-1)	5				$\checkmark$						
7	UIN6000209	Research Methodology	3 (2-1)	5				$\checkmark$				$\checkmark$		
8	FEB6081106	Strategic Management	3 (2-1)	5		$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$		$\checkmark$	$\checkmark$	
9	FEB6081306	Risk Management	3 (2-1)	5		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		
			21											
1	FEB6081202	Entrepreneurship	3 (2-1)	6				$\checkmark$	$\checkmark$		$\checkmark$		$\checkmark$	
2	FST6092018	Agribusiness Information System	3 (2-1)	6			$\checkmark$			$\checkmark$	$\checkmark$	$\checkmark$		
3	UIN6021204	Arabic	3 (2-1)	6	$\checkmark$		$\checkmark$					$\checkmark$		
4	FST6092020	International Trade	3 (2-1)	6			$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$		
5a	FST6092038	Halal Food Management *	3 (2-1)	6	$\checkmark$				$\checkmark$	$\checkmark$				
5b	FST6092040	Halal Food Economics**	3 (2-1)	6	$\checkmark$				$\checkmark$	$\checkmark$			$\checkmark$	
5c	FST6092044	Halal Agrotourism ***	3 (2-1)	6	$\checkmark$				$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$	
5d	FST6092042	Halal Food****	2 (2-0)	6	$\checkmark$				$\checkmark$	$\checkmark$			$\checkmark$	
5d	FST6092043	Practice of Halal Food****	1 (0-1)	6						$\checkmark$		$\checkmark$		
7	FEB6081103	Human Resource management	3 (2-1)	6		$\checkmark$		$\checkmark$		$\checkmark$			$\checkmark$	
8	FST6092034	Urban Farming	2 (2-0)	6			$\checkmark$				$\checkmark$			
9	FST6092036	Practice of Urban Farming	1 (0-1)	6								$\checkmark$		
-			21											
1	UIN6000207	Field Practices	4 (0-4)	7		$\checkmark$				$\checkmark$		$\checkmark$		
2	UIN6000206	Community Service Program	4 (0-4)	7		$\checkmark$				$\checkmark$		$\checkmark$		

No	Code	Course Name (module)	Credit	Semester	Learning Outcome (LO)									
110			orcan	Concator	S1	S2	P1	P2	P3	KK1	KK2	KU 1	KU 2	
			8											
1	UIN6000313	Seminar	1 (0-1)	8						$\checkmark$		$\checkmark$		
2	UIN6000312	Undergraduate Thesis	6 (0-6)	8				$\checkmark$		$\checkmark$		$\checkmark$		
			7											
			147											

Learning outcomes (LOs) of Agribusiness BSc Degree programme :

- 1. Ability to apply religious, nationalistic, and ethical values (S1).
- 2. Possession of professional leadership (S2).
- 3. Knowledge of agribusiness management, agricultural socio-economics, and related subjects (P1).
- 4. Capacity to design research in the agribusiness sector (P2).
- 5. Familiarity with standards of agribusiness and food products (P3).
- 6. Ability to identify and analyse problems, potentials, and prospects, as well as recommend alternative decision-making in agribusiness developmentusing both quantitative and qualitative methods (KK1).
- 7. Proficiency in designing innovative agribusiness ventures (KK2).
- 8. Capability to identify, process, analyse, and utilise agribusiness data (KU1).
- 9. Demonstration of intellectual independence in planning and solving agribusiness problems (KU2)

#### **SEMESTER 1**

# Pancasila and Civic Education

Module Name	Pancasila and Civic Education
<ul> <li>Module level, if applicable</li> </ul>	Basic
<ul> <li>Module identification code</li> </ul>	NAS6112201
<ul> <li>Semester(s) in which the module is taught</li> </ul>	1
Person(s) responsible for the module	Diana Mutia Habibaty, M.H. (Coordinator)
∎ Language	Indonesian
Relation to curriculum	General Basic Courses
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussions. Students are divided into five groups of structured assignments. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 h : 30 h = 4.1 ECTS</li> </ul>
Credit points	3 Credit Hours (3-0) 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> <li>100% Exam</li> </ul>
Recommended prerequisites	-
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
Forms of assessment	Midterm exam 30%, Final exam 30%, Formative 40%
Intended learning outcomes	

Pancasila and Civic Education is one of the compulsory subjects of the University. In this course, Mmhasiswa is expected to play a role as a citizen who is proud and loves the homeland and supports world peace, respects cultural diversity, upholds law enforcement and has the spirit to prioritize the interests of the nation and the wider community. Furthermore, by attending this lecture, it is also hoped that students will be able to improve their personality as a whole Indonesian person. In addition, by attending this lecture can also increase student competitiveness, discipline and active dedication in building a peaceful life based on the Pancasila values system.

# Module content

# Lecture (Class Work)

- 1. The urgency and benefits of studying Pancasila, the history of the formulation of Pancasila values, and Pancasila in Islam
- 2. The philosophy of pancasila and its application
- 3. Types of Ideology and Pancasila as Ideology
- 4. The Constitution and the values contained in the 1945 Constitution
- 5. The concept of Bhinneka Tunggal Ika and its implementation
- 6. History, concept, and challenges of the Unitary State of the Republic of Indonesia
- 7. The concept of national identity
- 8. Basic concepts of human rights, human rights development, human rights violations, human rights law enforcement instruments in Indonesia, and the concept of human rights in Islam
- 9. Nations and states, rights and duties of citizens, and issues of citizenship status
- 10. Democracy in Indonesia and Islam in view of Democracy
- 11. The theory of radicalism, the difference with extremism, its characteristics, causes, prevention, control, and understanding of moderate Islam as an antidote to religious radicalism
- 12. Geopolitics and archipelago insights
- 13. Geostrategy Indonesia
- 14. The problem of corruption in Indonesia

# Recommended literatures

# Main:

- 1. Mufidah, Pancasila and Civic Education Module, Jakarta, Haruka Edu, 2020
- Directorate General of Learning and Student Affairs of the Ministry of Research, Technology and Education of the Republic of Indonesia, PancasilaEducation for Higher Education, 2016
- Directorate General of Learning and Student Affairs of the Ministry of Research, Technology and Education of the Republic of Indonesia, Textbookof General Compulsory Courses in Civic Education, 2016.
- 4. Ubaedillah, A, , ICCE UIN Jakarta, Tim, Civic Education for Higher Education: Pancasila, Democracy, and Corruption Prevention, Jakarta : ICCEUIN Jakarta, 2015.

# Supporter:

Abdillah, Masykuri, Democracy at the Crossroads of Meaning: The Response of Muslim Intellectuals, Yogyakarta: Tiara Wacana, 1999.
Ahmad, Supriyadi, "Paradise on Earth Called Corruption: Perspectives on Islamic Law and Positive Law in Indonesia", in <i>Jurnal Ahkam</i> , Jakarta ; FSH, Maret2009.
Azra, Azyumardi, Towards Civil Society, Bandung : Remaja Rusdakarya, 1999.
, Repositioning Religion and State Relations: Knitting Inter-Religious Harmony, Jakarta : Kompas, 2002.
Bakti, Andi Faisal, Good Governance : A Workable Solution for Indonesia, Jakarta :IAIN Jakarta Press, 2000.
Budiardjo, Miriam, Democracy in Indonesia: Parliamentary Democracy and Pancasila Democracy, Jakarta : Gramedia, 1996.
Centra, John A., Reflective Faculty Evaluation : Enhancing Teaching and Determining Faculty Effectiveness, San Francisco : Jossey-Bass Publisher,1993.
Directorate General of Learning and Student Affairs of the Ministry of Research, Technology and Education of the Republic of Indonesia, Textbook of General
Compulsory Courses in Civic Education, 2016. Effendi, Bahtiar, Islam and the State: The Transformation of Islamic PoliticalThought
Hidayat, Komaruddin, dan, Gaus, Ahmad, (Ed.), <i>Islam, the State, and Civil Society,</i> .lakarta : Paramadina, 2005
Jamalong, Ahmad, dkk, Pancasila and Citizenship Education in Higher Education, Jakarta: Rajawali Press, 2019.
Mahfud MD, Moh., <i>Law and the Pillars of Democracy</i> , Yogyakarta : Gama Media,1999. Pusat Studi Wanita (PSW), <i>Introduction to Gender Studies</i> , (Jakarta : PSW UIN
Rahardjo, M. Dawam, <i>Civil Society: Religion, the Middle Class, and Social Change,</i> Cetakan I, Jkarta : LP3ES, 1999.
Silberman, Mel, Active Learning : 101 Strategies to Teach Any Subject, London : Allyn and Bacon, 1996.
Sjadzali, Munawir, Islam and Statecraft: Teachings, History, and Thought, Jakarta :UI Press, 1990.
Winataputra, Udin S, <i>What and How of Civic Education in Higher Education,</i> Makalah Lokakarya, 2001.

# **Islamic Studies**

■ Module Name	Islamic Studies
Module level, if applicable	Basic
Module identification code	UIN6032201
Semester(s) in which the module is taught	1
Person(s) responsible for the module	Fardiana Fikria Qur'any, M. Ud
I Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness.
Teaching methods,contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion.
■ Workload	<ul> <li>Lecture (class): (4 x 50 min) x 14 wks = 23.3 h</li> <li>Field trip: 12 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 95.3 hours</li> </ul>
Credit points	4 Credit Hours (4-0) 2.66 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in Laboratory and/or field works</li> </ul>
Recommende dprerequisites	None
Media employed	Classical teaching tools with white board and PowerPoint presentation
■ Forms of assessment	Midterm exam 40%, Final exam 40%, Quiz 10%, Structured assignment 10%
Intended learning outcomes	
Students are able to apply re	ligious, national and ethical value.
Students have knowledge of	

Lecture (Class work)

- 1. Definition, scope and approach to islamic studies.
- 2. Definition, origins, types, element, purpose and functions of religion.
- 3. Human need for religion.
- 4. Islam in it's true sense.
- 5. Characteritics and principles of islamic teachings.
- 6. Sources f islamic teachings (al-quran, al-hadis and interpretation).
- 7. Principles of islamic teachings; faith, islam and ihsan, knowledge and charity
- 8. Aspect of worship, spiritual practice and moral teachings in islam.
- 9. Aspect of islamic history and culture.
- 10. Islamic political and institutional aspects
- 11. Aspect of education in islam.
- 12. Aspect of islamic da'wah.
- 13. Community aspects in islam.
- 14. Aspect of moral development in islam.
- 15. Islamic perspektive on gender equality.
- 16. Aspect of theology in islam.
- 17. Islamic science i (kalam, islamic philosophy and suifsm).
- 18. Islamic sciences ii (ulumul quran, ulumul hadis ushul fiqh).
- 19. History of islam and modern-contemporary civilization.
- 20. Islamic development in europe/west.
- 21. Contribution of islam to european civilization.
- 22. Renewal of islamic thought in islamic countries
- 23. Renewal of islamic thought in southeast asia/archipelago
- 24. History of islam in indonesia.
- 25. Renewal of islamic thought in indonesia.

# Recommended literatures

Abdullah, Amin, Islamic Studies Normatitivity or Historicity, (Yogyakarta: Pustaka Pelajar, 1996). Abdullah, Taufik, Islam and Society Reflections of Indonesian History, (Jakarta: LP3ES, 1987), cet. I. Abdullah, Yatimin, Contemporary Islamic Studies, (Jakarta: AMZSAH, 2006), cet. I.

Ameer Ali, Syeed, Api Islam (The Spirit of Islam), (Jakarta: PT Pembangunan, 1967).

Azra, Azyumardi, Indonesia, Islam and Democracy: Dynamics in Global Context, (Jakarta: SOLISTICE, ICIP, The Asia Foundation, 2006).

------, Global and Local Network of Islam Nusantara, (Bandung: Mizan, 1423 H./2002 M.). Bahesti, Mahmud Husaini, dan Jawad Bahran, The Essence of Islam, (Jakarta: Lentera, 2005); Benda, Harry J., Crescent Moon and Sunrise-Islamic Indonesia during the Japanese Occupation, (Jakarta :Pustaka Jayam 1985), cet. II.

Connoly, Peter, Aneka Pendekatan Studi Agama (The Approaches Studi of Religion), (Jakarta: LKIS, 2002), cet. I.

Dirks, Jerald F., Abrahamic Faiths, Meeting Point and Seteru Point, (Jakarta: Serambi Ilmu Semesta, 2006).

Dermenghen, Emile, Muhammad and The Islamic Tradition, (New York: The Overlook Press, 1981); Fuller, Graham E., A World Without Islam, (New York-Boston-London: Little Brown Company, tp. Th).

GIBB, H.A.R., Modern Schools in Islam, (Jakarta: Perdana, 1985);

Grunebaum, Gustave E.Von, Islam Unity in Diversity, (Jakarta: Indraka, 1975). Hamid,

Syamsul Rizak, Islamic Religious Smart Book, (Bogor: Salam, 2003), cet. XII.Hamka,

Islamic Religious Lessons, (Jakarta: Bulan Bintang, 1978), cet. VI.

Hasan, Muhammad Tholchah, Islam in Socio Cultural Perspective, (Jakarta: Lantabora Press, 2000);

Hidayat, Komaruddin dan Ahmad Gaus AF, Being Indonesia: 13 Centuries of Islamic Existence inBumi Nusantara, (Bandung: Mizan, 2006), cet. I.

------, Islam, the State and Civil Society: Contemporary Islamic Movements and Thought, (Jakarta: Paramadina, 2005);

Huda, Nor, Islam Nusantara, Social History of Islamic Intellectuals in Indonesia, (Jakarta:Ar-Ruzz Media Grroup, 2007), cet. I.

Iqbal, Muhammad, Rebuilding the Religious Mind in Islam, (Jakarta: Tintamas, 1996).

Iqbal, Shiddiqi, Mummad Mirza, Muslim Contribution to Science, (Lahore: Kazi Publication, 1986), cet. I.

Kirmani, Moh. Zaki, The Qur'an and The Future and Science, (Delhi: Global Vision Publishing House, 2001), First Edition.

Kuntowijoyo, Islamic Paradigm: Interpretation for Action, (Mizan: Bandung, 1411 H./1991 M.). Lapidus, Ira M., Social History of Muslims, Parts I, II and III, (Jakarta: RajaGrafindo Persada,1999), cet. I. Nasution, Harun, Islam Viewed from Its Various Aspects Volume I and II, (Jakarta: UI Press,1979). -------, Philosophy of Religion, (Jakarta: Bulan Bintang, 1982), cet. I.

Madjid, Nurcholish, Islam, Doctrine and Civilization, (Jakarta: Yayasan Wakap Padamadina, 1992),cet. II.

------, Islamic Tradition, Its Role and Function in Indonesia's Development, (Jakarta: Paramadina, 1997);, cet. I.

-----, Islam Modernity and Indonesia, (Bandung: Mizan, 1993), cet. V.

-----, Religious Society, (Jakarta: Yayasan Wakaf Paramadina, 1977), cet. I.

Muthahhari, Murthada, Islam and the Challenges of the Times, (Jakarta: Pustaka Hidayah, 1417 H./1996 M.);

Mujib, Abdul dan Jusuf Mudzakkir, Islamic Studies in Various Dimensions and Approaches (Jakarta: Prenada Media, 2005), cet. I.

Nata, Abuddin, Comprehensive Islamic Studies, (Jakarta: Prenada Media Group, 2011), cet. I.

------, Integration of Religion and General Science, (Jakarta: UIN Jakarta Press, 2003), cet. I. Noer, Deliar, Modern Islamic Movement in Indonesia, 1900-942, (Jakarta: LP3ES, 1981); Rahman, Fazlur, Islam, (Jakarta: Bina Aksara, 1987), cet. I.

Razak, Nasruddin, Dienul Islam, (Bandung: al-Ma'arif, 1977), cet. II.

# Practice of Qiroah and Worship

Module Name	Practice of Qiroah and Worship
Module level, if applicable	Basic
Module identification code	UIN6032205
Semester(s) in which the module is taught	1
Person(s) responsible for the module	Fardiana Fikria Qur^any, M. Ud
I Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness.
Teaching methods,contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into five groups of discussion. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 1,4 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 61.4 hours</li> </ul>
Credit points	2 Credit Hours (2-0) 2.66 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in class</li> </ul>
Recommende dprerequisites	None
Media employed	Classical teaching tools with white board and PowerPoint presentation
■ Forms of assessment	Midterm exam 40%, Final exam 40%, Quiz 10%, Structured assignment 10%
Intended learning outcomes	3
Students are able to apply re Koran according to the rules	eligious, national and ethical value.Students have knowledge of reading the of taiwid and religious jurisprudence in the five schools of thought.

- 1. Lecture (Class work)
- 2. The urgency of learning the law of reciting the Koran and practicing it.
- 3. Hijaiyah and Qalqalah letters.
- 4. Tarqiq-Tafkhim and alif lam al-Qamariyah and as-Syamsyiiah
- 5. Read the muqatha'ah letters
- 6. Mad Asli and Mad Far'i
- 7. Nun Mati, Tanwin and Izhar, Ikhfa, Idgham, Iqlab and Ikhfa Syafawi.
- 8. Wahal and Exceptional Law
- 9. The urgency of understanding fiqh from various perspectives of the five schools of thought (Ja'fari, Maliki, Hanafi, Syafi'l, Hanbali.
- 10. Taharah according to the fiqh of the five schools of thought.
- 11.Prayer according to the fiqh of the five schools of thought.
- 12.Fasting according to the fiqh of the five schools of thought
- 13.Zakat according to the fiqh of the five schools of thought.
- 14. Hajj according to the fiqh of the five schools of thought.
- 15.Management of the corpse according to the fiqh of the five schools of thought.

Recommended literatures

- 1. Aktobi Ghozali, Dkk. Praktikum Qiroah, Jakarta: Salemba, Diniyyah, 2019.
- 2. Muhammad Jawad Mughniyyah, Fiqih Lima Mazhab. Jakarta: lentera, 2011.

# Islam and Science

Module Name	Islam and Science
Module level, if applicable	Basic
Module identification code	UIN6032202
Semester(s) in whichthe module is taught	1
Person(s) responsiblefor the module	Fardiana Fikria Qur^any, M. Ud
I Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness.
Teaching methods,contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion.
■ Workload	<ul> <li>Lecture (class): (3x 50 min)x 14 wks = 21 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 81 hours</li> </ul>
Credit points	3 Credit Hours (4-0) 2.66 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in class</li> </ul>
Recommende dprerequisites	None
Media employed	Classical teaching tools with white board and PowerPoint presentation
■ Forms of assessment	Midterm exam 40%, Final exam 40%, Quiz 10%, Structured assignment 10%
Intended learning outcome	2S
Students are able to apply Students have knowledge	religious, national and ethical value of the integrative paradigm between philosophy, science and religion

#### Lecture (Class work)

- 1. Definition of Science, Philosophy and Religion.
- 2. History of Science, Philosophy and Religion in the West and Islam.
- 3. History of Science and Philosophy Paradigm.
- 4. Ontology, Epistemology and Axiology of Science.
- 5. Source of Knowledge and Scientific Truth.
- 6. Islam and Humans.
- 7. Islam and Psychology
- 8. Islam and Health
- 9. Islam and Technology.
- 10. Islam and the Universe.
- 11. Islamic Humanities and Social Sciences
- 12. Islam and Agriculture
- 13. Implementation of Studies in Core Scientific Fields: Integrative Approach

#### Recommended literatures

Abdalah, Mohammad, "The Fate of Islamic Science between the Eleventh and Sixteenth-Centuries: A Critical

Study of Scholarship from Ibn Khaldun to the Present", PhD. Dissertation, Griffith University, 2003. Ahmed, Akbar S., Postmodernisme: Bahaya dan Harapan bagi Islam, cet. IV, Terjemah, Bandung: Mizan, 1996. Ajid Thohir, Studi Kawasan Dunia Islam, Jakarta: Rajawali Press, 2009.

Ancok, Djamaluddin dan Fuat Nashori Suroso, Psikologi Islami: Solusi Islam atas Problem-Problem Psikologi, Cet. IV, Yogyakarta: Pustaka Pelajar, 2001.

Audi, Robert, Epistemology: A Contemporary Introduction to the Theory of Knowledge, London and New York: Routledge, 1999.

Derry, Gregory N., What is Science and How It Works (United Kingdom: Princeton University Press, 1999. Franz Roshental, Knowledge Triumphant: The Concept of Knowledge in Medieval Islam (Leiden-Boston: Brill, 2007.

Guessoum, Nidhal, Islam's Quantum Question: Reconciling Muslim Tradition and Modern Science, London-New York: I.B. Tauris, 2011.

Geertz, Clifford, Religion of Java. New York: The Free Press of Glencoe. 1960 Hitchcock, Christopher, Introduction: What is the Philosophy of Science", in ed. Christopher Hitchcock,

Contemporary Debates in Philosophy of Science, USA: Blackwell Publishing Ltd., 2004. Iqbal, Muzaffar, Science and Islam: Greewood Guides to Science and Religion, London: Greenwood Press, 2007.

Ismail Raji Al Faruqi dan Lamya Al Faruqi, Atlas Budaya Islam, terj. Moh. Ridzuan Othman et. al., Kuala Lumpur: Dewan Bahasa dan Pustaka Kementerian Pendidikan Malaysia, 1992. Lapidus, Ira M., Sejarah Sosial Umat, Terjemahan oleh Ghufron A. Mas'adi dari A History of Islamic Societies, Jakarta: PT Raja Grafindo Persada, 1999.

Mahmud, Hasan Ahmad, al-Islam wa al-Hadhrah al- Arabiyyah fi Asia al-Wustha baina Al-Fathatain al-'Arabi wa

al-Turki 21 H-447 H, Kuwait: Dar al-Fikr al-Arabia, 1986.

Masjid, Nurcholish, Islam Doktrin dan Peradaban Sebuah Telaah Kritis tentang Masalah Keimanan, Kemanusiaan, dan Kemoderenan, Cetakan kedua. Jakarta: Yayasan Wakaf Paramadina, 1992.

Masood, Ehsaan (ed.), How Do You Know: Reading Ziauddin Sardar on Islam, Science and Cultural Relations, London: Pluto Press, 2006.

Mones, Hussain, Athlas Tarih al- Islam, Kairo: Al-Zahra for Arab Mass Media.1987.

Mujani, Saiful Muslim Demokrat: Islam, Budaya Demokrasi dan Partisipasi Politik di Indonesia Pasca Orde-Baru. Jakarta PT Gramedia Pustaka Utama. 2007.

Nasr, Seyyed Hossein, Science and Civilization in Islam, Chicago: ABC International Group, Inc., 2001.

Al-Najjar, Zaghloul, Selekta dari Tafsir Ayat-ayat Kosmos dalam Al-Qur'an al-Karim, Jilid 1 dan 2, Jakarta: Shorouk International Bookshop, 2010.

Nasution, Harun, Islam Ditinjau dari Berbagai Aspeknya, Jilid 1, Jakarta: UI Press. 1985.

Nola, Robert and Gurol Irzik, Philosophy, Science, Education and Culture, Netherlands: Springer,

2005. Pranowo, Bambang Prof. Dr. Memahami Islam Jawa, Ciputat Pustaka Alvabet dan INSEP. 2009

Putnam, Robert, Making Democracy Work. Civic Tradition in Modern Italy. Princenton NJ: Princenton University Press. 1993

Richard Dewitt, "Philosophy of Science", in ed. Fritz Allhoff, Philosophies of the Sciences: A Guide, United Kingdom: Wiley-Blackwell, 2010.

Rosenthal, E.I.J., Islam in the Modern National state, Cambridge: Cambridge University Press, 1965

Samir Okasha, Philosophy of Science: A Very Short Introduction, New York: Oxford University Press, 2002.

Al-Sa'di, Abdulhakam Abdullatif, al-Bi'ah fi al-Fikr al-Insani wal-Waqi' al-Imani, Kairo: al-Dar al-Mishriyyah al- Lubnaniyah, 1994.

Shihab, M. Quraish, Membumikan Al-Qur'an: Fungsi dan Peran Wahyu dalam Kehidupan Masyarakat, Bandung: Mizan, 1992.

Shihab, M. Quraish, Wawasan Al-Qur'an: Tafsir Maudhu'i atas Pelbagai Persoalan Umat, Bandung: Mizan, 1996. Susanto, Musyrifah, Sejarah Peradaban Islam, Jakarta: RajaGrafindo 2005 Turner, Howard R., Science in Medieval Islam: An Ilustrated Introduction, Austin: University of Texas Press, 2006. Ehsaan Masood (ed.), How Do You Know: Reading Ziauddin Sardar on Islam, Science and Cultural Relations (London: Pluto Press, 2006).

Howard R. Turner, Science in Medieval Islam: An Ilustrated Introduction (Austin: University of Texas Press, 2006). Muzaffar Iqbal, Science and Islam: Greewood Guides to Science and Religion (London: Greenwood Press, 2007), 165-171.

Nancy Morvillo, Science and Religion: Understanding the Issues (USA: Wiley-Blackwell, 2010). Muzaffar Iqbal, Science and Islam: Greewood Guides to Science and Religion (London: Greenwood Press, 2007), 165-171.

Nidhal Guessoum, Islam's Quantum Question: Reconciling Muslim Tradition and Modern Science (London-New York: I.B. Tauris, 201)

#### Introduction to Economics

■ Module Name	Introduction to Economics				
Module level, if applicable	Basic				
Module identification code	FEB6083201				
Semester(s) in whichthe module is taught	1				
Person(s) responsiblefor the module	Dewi Rohma Wati (Coordinator)				
Language	Indonesian				
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness.				
Teaching methods,contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. St udents are divided into nine groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.				
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 t imes = 4 h;</li> <li>Total = 85.3 hours</li> </ul>				
Credit points	3 Credit Hours (3-0) = 2.66 ECTS				
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in class</li> </ul>				
Recommende dprerequisites	None				
■ Media employed	Classical teaching tools with projector, LCD and TV media with Power Point presentation				
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Presence 10%, Structured assignment (individual & group) 30%				
Intended learning outcome	S				
This course is an introductory course and is a guideline for students to understand other courses about agribusiness. In this course, students are explained about both micro and macro economics which will continue to be used as a basis for deepening other subjects in the Agribusiness Study Program.					

Module content	ŀ
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- Lecture (Class work)
- 14. Definition and scope of economics; Islamic economic system,
- 15. Demand and supply theory,
- 16. Consumption theory and consumer behavior,
- 17. Utility theory,
- 18. Market structure in the economy,
- 19. Production and elasticity theory,
- 20. National Income and Gross Domestic Product,
- 21. Money and inflation
- 22. The open economiy,
- 23. Unemployment,
- 24. Economic Growth, and
- 25. History of economic thought

# Recommended literatures

#### M ain References:

- 1. History of Economic Thought 4<sup>th</sup> Ed. Harry Landreth & DavidColander. 2012. Houghton M ifflin Company
- 2. Introduction to Economic. O Birchall. 2016. University of London
- 3. Pengantar Ekonomi: Teori dan Aplikasi. M uhammad Dinar dan Muhammad Hasan. 2018. CV Lina.
- 4. Macroeconomics 7<sup>th</sup> Edit ion. 2005. N Gregory M ankiw.Harvard University
- 5. Economics An Introductory Analysis. Paul A. Samuelson & Anthony Scott. 1967. McGraw-Hill Company of Canada Limited
- 6. Pengantar Ilmu Ekonomi. Elizabeth Lenny M arit, dkk. 2021. Yayasan Kita Menulis.
- 7. Dasar Ilmu Ekonomi. Nugrahini Susantih Wisnujati. 2022. Yayasan Kita Menulis.
- 8. Pengantar Ilmu Ekonomi. Hendra Safri. 2018. IAIN Palopo.
- 9. Ekonomi Moneter. Lora Ekana Nainggolan. 2021. Yayasan KitaMenulis
- 10. Pengantar Ekonomi Islam. Azharsyah Ibrahim, Erika Amelia, Nashr Akbar, Nur Kholis, Suci Aprilliani Utami, dan Nofrianto.2021. Bank Indonesia.
- 11. Pengantar Ilmu Ekonomi. Rachmat Soemitro. 1966. PenerbitEresco Bandung.

#### Supporting References:

- 1. Relevant research results and scientific articles
- 2. Data from the government and other institutions/ agencies
- 3. News from trusted media

# Introduction to Agribusiness

1.	Module Name	Introduction to Agribusiness
2.	Module level, if applicable	Basic
3.	Module identification code	FST6092002
4.	Semester(s) in which the module is taught	1
5.	Person(s) responsiblefor the module	Zulmaneri (Coordinator)
6.	Language	Indonesian and English
7.	Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
8.	Teaching methods,contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion.Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
9.	Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23 h 20 m</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 83 hours 20 minutes</li> </ul>
10.	Credit points	3 Credit Hours (3-0) = <mark>2.66</mark> ECTS
11.	Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>M inimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
12.	Recommended prerequisites	-
13.	Media employed	Classical teaching tools with projector, LCD and TV media with Powerpoint presentation
14.	Forms of assessment	Midterm exam 30%, Final exam 30%, Presence 10%, Structured assignment (individual & group) 30%
15.	Intended learning outcomes	This course is an introductory course and is a guideline for students to understand other courses about agribusiness. In this course, students are explained about agribusiness theory a basis for deepening other subjects in the Agribusiness Study Program.
16.	Module content	<ul> <li><u>Lecture (Classwork)</u></li> <li>a. Convent ional farming, integrated farming systems according to sharia, types of agribusiness, product characteristics, business characteristics and the role of technology</li> <li>b. The concept of an agribusiness system</li> <li>c. Mapping of agricultural production centers, fisheries and livestock in Indonesia</li> <li>d. The role of government policy in developing the Agribusiness system</li> </ul>

	e.	Agricultural marketing	sales	system	as	the	spearhead	of
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	agricultural products
	f. The concept of sustainable agribusiness development, environmentally friendly, has unique characteristics, structures and competitive strategies in the global market in accordance with sharia
17. Recommended	M ain References:
literature	<ol> <li>Davis, J.H and Goldberg, R.A. 1957. A Concept of Agribusiness.Harvard University.</li> <li>Downey, W.D and Erickson, S.P. 1987. Agribusiness Management 2<sup>nd</sup> Edition. McGraw-Hill Agricultural Series.</li> <li>Fleet, D.V and Fleet, E.V. 2013. Agribusiness: Principles ofM anagement.</li> <li>Gumbira Sa'id, E and Harizt, I. 2001. M anajemen Agribisnis.Ghalia Indonesia. Jakarta.</li> <li>Gumbira Sa'id, E. 2001. M anajemen Teknologi Agribisnis. GhaliaIndonesia. Jakarta.</li> <li>Soekartawi. 2013. Agribisnis: Teori dan Aplikasinya. PT.Rajagrafindo Persada: Jakarta.</li> <li>Relevant research results and scientific articles</li> <li>Data from the government and other institutions/ agencies</li> </ol>
	<ul> <li>PT.Rajagrafindo Persada: Jakarta.</li> <li>Supporting References:</li> <li>7. Relevant research results and scientific articles</li> <li>8. Data from the government and other institutions/ agencies</li> </ul>

# FUNDAMENTALS OF MANAGEMENT

■ Module Name	FUNDAMENTAL OF MANAGEMENT
■ Module level, if applicable	Basic
■ Module identification code	FEB6081213
Semester(s) in which the module is taught	1
Person(s) responsible for the module	Siti Rocheni (Coordinator)
∎Language	Indonesian
■ Relation to curriculum	Compulsory course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into four groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours</li> </ul>
■Credit points	3 Credit Hours (3-0) 4.1 ECTS
■Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
■ Recommende d prerequisites	The course of "Fundamentals of Management"
■ Media employed	Classical teaching tools with projector, LCD, and TV media with Powerpoint presentation
■ Forms of assessment	Paper and Presentation 10%, Attitude 15%, Structured assignment 15%, Midterm exam 30%, Final exam 30%
Intended learning outcomes	S
<ol> <li>Students able to under (HRM)</li> <li>Students able to difference</li> <li>Students able to analy</li> <li>Students able to analy</li> <li>Students able to analy</li> <li>the environment</li> </ol>	erstand the concept of the basic of human resource management entiate operational function of human resource management yze strategies to achieve organization goals yze the changes in organization environment and how to deal with

5. Students able to develop a decent and systematic writing about human resource managemen

#### Lecture (Class work)

- 1. Strategic Human Resource Management:
  - a. HRM and its functions
  - b. Dynamic environment of HRM
  - c. Trend and innovation in HRM
- 2. Business ethic and corporate social responsibility:
  - a. Model and definition of ethic
  - b. HRM ethic
  - c. Corporate Social responsibility
  - d. Stake holders and social contract analysis
  - e. Company's obligations to individuals, other organizations, government, and general public
  - f. Implementing CSR programs
- 3. Work Force Diversity and Equal Work Opportunities
  - a. Diversity and diversity management
  - b. Single parent and working mom
  - c. Women in business
  - d. Double breadwinner family
  - e. Old employee
  - f. Disabled people
  - g. Youth with limited education or skills
  - h. Employee's education level
  - i. Equal work opportunities
  - j. Concept of unequal treatment
- 4. Job analysis
  - a. Job analysis
  - b. Reasons to carry out a job analysis
  - c. Types of job analysis information
  - d. Method of job analysis
  - e. Carrying out the job analysis
  - f. Job description
  - g. Process of strategic planning
- 5. Human resource planning
  - a. Human resource planning
    - b. Predicting human resource need
    - c. Predicting human resource availability
    - d. Usage of human resource database
    - e. Prediction of human resource shortage
- 6. Recruitment
  - a. Definition of recruitment
  - b. Recruitment alternatives
  - c. External environment
  - d. Promotion policy
  - e. Recruitment process
  - f. Internal recruitment methods
  - g. External recruitment sources
  - h. Online recruitment methods
  - i. Traditional external recruitment method

	j. Applicant tracking system
_	k. Adjusting recruitment methods to recruitment sources for diversity
7.	Review topic 1-6
8.	Selection and job interview
	a. Urgencies of job interview
	b. Environmental factor that affects the selection process
	c. Selection process
	d. Preliminary interview
	e. Application examination
	f. Resume examination
9.	Selection and job interview (part 2)
	a. Selection criteria: Selection test: advantages and potential problems; Characteristics of appropriately designed selection tests; Types of validation study; Types of job test; Forms of tests; Assessment center; Job interview; General types of interviews; Interview methods; Potential problems in interview; Prescreening: back ground investigation; Prescreening: referral verification
	b. Trend and innovation
	c. Measures to evaluate recruiting effectiveness
10.	Orientation and placement:
	a. Orientation programs
	b. Employee placement
	c. Hindrance of placement to productivity
11.	Training and development:
	a. Strategic training and development
	b. Factors influencing training and development
	c. Training and development process
	d. Setting specific goals for training and development
12.	Management development
	a. Management development
	b. Organization development
13.	Review topic 8-12
14.	Group presentation
■ Recomm	ended literature
Main literatu	res: du Maura D (2046), Lluman Dessures Management, 44th Edition, Dessay Education
	αν γγείνου κατατικά είμπερη καθομήρα γγερεραπαρή ταπή Εριπορη Οδείδου Εσιρερήσα

Mondy, Wayne R (2016). Human Resource Management, 14th Edition, Pearson Education, 1. Inc

2. Dessler, Gary (2017). Human Resource Management, 15th Edition, Pearson Education, Inc

- Supporting literatures: 1. Academic journals in relevant field 2. Internet and other medias

# INTRODUCTION TO AGRICULTURAL SCIENCE

■ Module Name	Introduction to Agricultural Science
Module level,if applicable	Basic
Module identification code	FST609202
Semester(s) in which the module is taught	1
Person(s) responsible for the module	Armaeni Dwi Humaerah
■ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program inAgribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into six groups of structured assignments. Each group was assigned to work on a specifictopic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23 h 20 m</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 83 hours 20 minutes</li> </ul>
Credit points	2 Credit Hours (2-0)  2,8 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommende d prerequisites	-
■ Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Paper and Presentation 10%, Attitude 15%, Structured assignment 15%, Midterm exam 30%, Final exam 30%
Intended learning outcomes	
<ol> <li>Students know the mean</li> <li>Students know agricultu</li> <li>Students are able to ide systems.</li> </ol>	ning and the history of agricultural development ral technology on cultivation and postharvest aspects ntify resources for agricultural business and alternativeagriculture
Module content	

Lecture (Class work)

- 1. Agricultural Science, environment and the history of agricultural development
- 2. Photosynthesis and energy for life
- 3. Weather and climate and other factors influencing agriculture
- 4. Natural resources
- 5. Food and nutrition
- 6. Postharvest Technology (agronomy & horticulture)
- 7. Agriculture for food and non-good
- 8. Agribusiness and agroindustry
- 9. Biotechnology and urban farming
- 10. The challenge and opportunity in agriculture
- 11. Policy on agriculture
- 12. Postmodern agriculture
- 13. Islamic insight about food and agriculture

Recommended literatures

- Nirmala, T., Aisyah D. Suyono, A. Rodjak, Tarkus S., Sadeli N. S., Tualar S., E., Hidayat S., Yuyun Y., Tuhpawana P. S., Nursuhud, Ani Y., Sofiya H. 2012. Pengantarllmu Pertanian. Graha Ilmu. Jatinangor.
- 2. Nasution, A. H. 2006. Pengantar ke Ilmu-Ilmu Pertanian. PT. Pustaka Litera Antarnusa. Bogor.
- 3. Setiawan, I., Dika S., Siska R., Gunardi J. 2018. Pertanian Postmodern. Jakarta:Penebar Swadaya
- 4. Any Journals and other related books

#### **SEMESTER 2**

#### ENGLISH

■ Module Name	English
Module level, if applicable	
Module identification code	UIN6014203
Semester(s) in which the module is taught	2
Person(s) responsible for the module	Dr. Fahriany (Coordinator)
■ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>
■ Credit points	3 Credit Hours (3-0) ≈ 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommende d prerequisites	-
■ Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Presentation assignment 30%, Mid-term test 30%, Final test40%.
Intended learning outcomes	
At the end of the program, st 1. Understand spoken Englis 2. Recognize grammatically 3. Understand written Englis 4. Speak and write in English	udents are expected to: sh correct English h related to Agribusiness major h in the area of Science and Technology

- 5. Produce correct, organized, and meaningful English.6. Understand text books and journals related to science and technology

# Lecture (Class work)

- 1. Communicate in English clearly
- 2. Recognize English grammar correctly
- 3. Participate the learning process actively
- 4. Ask questions bravely
- 5. Present English materials related to science and technology confidently
- 6. Use correct, organized, and meaningful English productively
- 7. Pronounce English vocabularies correctly
- 8. Analyze written English comprehensively
- 9. Use English related to Agribusiness/Science and technology communicatively

Recommended literatures

Wegmann, Brenda & Miki Prijic Knezevic. 2002. Mosaic 1; Reading. 4 th Edition. New York: McGraw-Hill Contemporary.

Choy, Penelope [et.al]. 2007. Basic Grammar and Usage for Canadians. Toronto, Canada: Thomson Wadsworth.

Kirn, Elaine & Darcy Jack. 2002. Interaction 1: Grammar. New York: McGraw-Hill.

Sharpe, Pamela. 2005. Barron's TOEFL Test. 11th Edition. Jakarta; Bina Aksara.

Razaq, Octa, 2010. Test your own TOEFL Score. Jakarta; Pustaka Widyatama.

Woodward, Suzanne W. 1997. Fun with Grammar. USA: Prentice-Hall. Journals of Science and technology

Azar, Betty Schramfer. 2005. Understanding English Grammar. Pearson Longman Publisher. Fahriany,2017.English For Agribusiness. Penerbit International English Institute of Indonesia ISBN.978-602-61737-3-7

#### Indonesian Language

Module Name	Indonesian Language
Module level,if	Basic
applicable	
■ Module	NAS6013203
identification code	
Semester(s) in which	2
the module is taught	
Person(s) responsible	Dona Aji K, S.Pd., M.Pd.
for the module	
I Language	Indonesian
Relation to curriculum	General Basic Courses
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussions. Students are divided into five groups of structured assignments. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 h : 30 h = 4.1 ECTS</li> </ul>
Credit points	3 Credit Hours (3-0)   4.1 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> <li>100% Exam</li> </ul>
Pasammandad	
Media employed	Classical tapphing taple with projector I CD and TV mediawith
	Diassical leaching tools with projector, LCD and TV mediaWith
Earma of appagement	Midterm even 20% Final even 20% Formative 40%
Intended learning outcomes	

Indonesian course is a course that aims to equip students in the ability to understand and use Indonesian in scientific written communication. This course teaches students about the variety of written communication by default based on standard grammar Indonesian and spelling Indonesian. The ultimate goal of this course is that students are able to write a variety of writtencommunications by default, especially in writing scientific papers.

- Lecture (Class Work)
- 1. Scientific presentation;
- 2. The development of Indonesian;
- 3. Usage and use of letters and words;
- 4. Punctuation, absorption elements, and transliteration;
- 5. Diksi;
- 6. Effective sentences;
- 7. Paragraph;
- 8. Paraphrasing and synthesis;
- 9. Essay Planning
- 10. Citations and bibliography;
- 11. Scientific Ethics
- 12. Production of short writings (scientific articles [journals and proceedings] and popular)
- 13. Reproduction of writing (abstract, review, synopsis, and description)

# Recommended literatures

# Primary:

- 1. Bahtiar, Ahmad, Nuryani, dan Syihabul Huda. *The treasures of Indonesian. Interpreting Indonesian Properly and Correctly.* Jakarta: in media. 2019
- Arifin, E. Zainal dan S. Amran Tasai. *Carefully Speaking Indonesian*. Jakarta: Akademika Pressido, 2006
- Akhadiah, Sabarti dan Sakura Ridwan. Coaching Indonesian Writing Skills. Jakarta: Airlangga, 1993
- 4. Finoza, Lamuddin. *The composition of Indonesian*. Jakarta : Diksi Insan Mulia, 2001.
- 5. Gani, Ramlan A dan Mahmudah Fitriyah Z.A. *Indonesian Language Discipline*.Jakarta: PTIK Press, 2010.
- 6. Hs., Widjono. Bahasa Indonesia. Jakarta: Grasindo, 2007.
- 7. Keraf, Gorys. *Komposisi*. Ende: Nusa Indah, 1993.
- 8. Putra, R. Masri Sareb Putra. *Kiat Menghindari Plagiat. How to Avoid Plagiarisme*.Jakarta : Indeks, 2011.

# Secondary

- 1. Badudu, Yus. Spelling Indonesian. Bandung: Pustaka Prima, 1994.
- 2. Complicated Indonesian. Bandung: Pustaka Prima, 1985
- B. Collin, James T. *Malay is the language of the world. Short History.* Jakarta: Obor, 2005.
- 4. Kridalasakna, Harimurti. *Linguistic Dictionary*. Jakarta: PT Gramedia Pustaka Utama,2001.
- 5. Tim Penyusun. Great Dictionary Indonesian. Jakarta: Pusat Bahasa, 2007
- 6. Suyatno dan Asep Jihad. How Easy It Is to Write a Scientific Paper. Yogyakarta: Eduka,2009.

# An introduction of Accounting

Module Name	An introduction of Accounting
Module level, if applicable	Basic
Module identification code	FEB6082201
Semester(s) in which the module is taught	2
Person(s) responsible for the module	Akhmad Mahbubi (Coordinator)
I Language	ndonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Credit points	3 Credit Hours (2-1) ≈ <mark>2.66</mark> ECTS
Admission and examination requirements	
Recommended prerequisites	All of study course in Semester 1
■ Media employed	Classical teaching tools with projector, LCD and TV media with Power Point presentation
■ Forms of assessment	Midterm exam 30%, ⊢ınal exam 30%, Structured assignment 40%
The introduction of acc Agribusiness study progr basic accounting, mana which are generally wide	counting course is a compulsory subject for students of the cam. This course is a combination of various types of accounting: gement accounting, financial accounting, and cost accounting ly used in the agribusiness sector

Lecture (Class work)

- 1. The Introduction of accounting; the basic, concepts, structure of accounting
- 2. Journal the study case of service company
- 3. Ledger the study case of service company
- 4. Adjusting journal entry the study case of service company
- 5. Financial statements the study case of service company
- 6. Journal and ledger the study case of trade company
- 7. Adjusting journal entry, and financial statement the study case of trade company
- 8. Journal, ledger, adjusting journal entry, and financial statement of farm company (farm accounting)
- 9. Journal, ledger, adjusting journal entry, and financial statement the study case of manufacture company
- 10. Job order costing, and process costing accounting of manufacture company
- 11. Full costing and variable costin accounting of manufacture company
- 12. Activity based costing accounting of manufacture company
- 13. Accounting for the company alliance
- 14. Accounting for head and branches office

Recommended literatures

Major references:

- 1. Yusup, A. H. 1992. Dasar-dasar Akuntansi. Edisi 4, STIE. YKPN
- 2. Munandar. 2004, Prinsip Dasar Akuntansi. Edisi 1, BPFE. Yogyakarta
- 3. Mulyadi. 2000. Akuntansi Biaya. Edisi 5. Aditya Media. Yogyakarta
- Horngren, Harrison, Robinson dan Secokusomo.1998. Akuntansi Di Indonesia. Buku I dan II. Penerbit Salemba Empat. Jakarta
- 5. Sulistina, B., Mark B, Sari E, Uji P.P. 2010. **Buku Panduan : Manajemen dan Pencatatan Usahatani.** AMARTA. USAID. Jakarta.

Minor Reference:

Aziz, M , Ichdayati, L. I dan Mahbubi, A. <u>Stock Valuation of Palm Oil Sector in Indonesia</u> <u>Securities Market</u>. *ICOSAT 92* 

#### **Plant Science**

Module Name	Plant Science
Module level, if applicable	Basic
Module identification code	FST6092024
Semester(s) in which the module is taught	2
Person(s) responsible for the module	Junaidi
∎ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 85.3 hours</li> </ul>
Credit points	2 Credit Hours (2-0) 2.66 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	-
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	

Students are able to understand and explain the meaning and scope of all aspects of plantsso they are able to recognize plants well.

Lecture (Class work)

- 1. Definition of plant science, plant structure and development:
- a. Integration of Plant Science with Islam
- b. External structure of vegetative organs
- c. External structure of the reproductive organs of seed plants
- d. The difference between plants and plants

2. Plant taxonomy:

- a. Classification, taxon, categories and concepts in plant taxonomy
- b. Identification and nomenclature of plants
- C. 5 devisio in regnum plantae
- d. Cultivated plant taxonomy
- e. Methods of work in the taxonomy

3. External structure of vegetative organs:

a. Root. Development, nature and function, origin and metamorphosis.

b. Stem. Development, properties and functions, buds on stems, classification and metamorphosis of stems

c. Leaf. Development and origin of leaves, leaf parts and leaf appendages, leaf layout andleaf metamorphosis, single and compound leaves

- 4. External structure of the reproductive organs
- a. Flowers, flower parts, petal metamorphosis,
- b. Male genitalia, female genitalia
- c. Fruit, single true fruit, fleshy true fruit, double and compound true fruit
- d. Seed, seed coat, umbilical cord, seed contents
- e. Embryos (Institutions), Institute roots, Institute leaves, stems and shoots of institutions

5. Plant anatomy (cells and tissues and organs):

a. Cell. Cytology, protoplasmic components (cytoplasm, cell nucleus, plastids, mitochondria, ribosomes, ER, golgi bodies, microtubules, lysoson

- b. Liquid and solid non-proplasmic components
- c. Cell wall and membrane
- d. Nuclear and cell division
- e. Embryonic tissue / meristem, mature tissue, protective tissue and transport tissue
- f. Stem and root organs
- 6. Plant physiology:
- a. Plant physiology, seed physiology, postharvest physiology
- b. Photosynthesis. Leaves as photosynthetic organs, factors that affect photosynthesis
- c. Utilization of photosynthesis by plants
- d. Respiration in plants
- 7. Transport in plants
- a. The process of taking and releasing substances to all parts of the plant body
- b. The process of absorption of water and minerals
- c. Absorption and circulation of water in plants
- d. Factors Affecting Water Transportation.
- e. Transpiration mechanism

8. Plant ecology:

- a. Understanding ecology and organization of living things
- b. Food webs and food pyramids
- c. Environmental components that affect plant growth
- d. Habitats and niches

9. Plant classification:

- a. Classification based on age, benefits, habitat, nutritional content
- b. Annual, bineal, paranial
- C. Food, medicinal, plantation crops
- d. Hydrophytes, hygrophytes, xerophytes, mesophytes, sprophytes, epiphytes and long-daytans

10. Plant genetics:

- a. Definition of genetics
- b. Genetics as the basis of breeding science
- c. Inheritance of traits, Mendel's laws 1 and 2
- d. Genetic analysis
- e. Definition of breeding, program and purpose of plant breeding

11. Reproductive system in plants:

- a. Sexual and asexual reproduction.
- b. The advantages and disadvantages of the sexual and asexual reproductive system

12. Control systems in plants:

- a. Internal and external factors that affect the control system
- b. Daily and seasonal response control
- c. Growth regulator

13. Plant biochemistry:

a. Enzyme

Recommended literatures

1.Tjitrosoepomo, G. 1993. Taksonomi Tumbuhan. Gadjah Mada Press, Yogyakarta.

2.Tjitrosoepomo, G. 2003. Morfologi Tumbuhan. Gadjah Mada Press, Yogyakarta

3.Hartana, A. 1992. Genetika Tumbuhan. PAU Ilmu Hayat IPB. Bogor

4. Benyamin Lakitan. Dasar-Dasar Fisiologi Tumbuhan

5. Sutarmi Tjitrosomo. 2010. Botani Umum 1 dan 2. Angkasa, Bandung

6.Sutrian, S. 2004. Pengantar Anatomi Tumbuhan. Rineka Cipta. Jakarta

7.Nugroho, H., dkk. 2006. Struktur dan Perkembangan Tumbuhan. Penebar Swadaya.Jakarta.
### **Practice of Plant Science**

■ Module Name	Practice of Plant Science
Module level, if applicable	Basic
Module identification code	FST6092025
Semester(s) in which the module is taught	2
Person(s) responsible for the module	Junaidi
■ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	Students participate in planting activities in accordance with practicum instructions. Students collect different types of leaves, flowers, stems and roots, recognize the morphology, anatomy and classification of plants.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 85.3 hours</li> </ul>
Credit points	1 Credit Hours (2-0) □ <mark>2.66</mark> ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	-
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	

Students are able to observe, understand, and be able to explain processes related to plantsstarting from taxonomy, morphology, anatomy, physiology, ecology, plant genetics, plant reproduction, plant classification, control systems in plants, and plant cell chemistry

- 1. Definition and scope of Plant Science Practice
- 2. Plant taxonomy
- 3. Plant morphology (roots, stems, leaves, flowers, fruit)
- 4. Plant anatomy (root, stem and leaf organ tissue)
- 5. Plant physiology (photosynthesis and respiration)
- 6. Plant ecology (competition and seed germination)
- 7. Plant genetics (monohybrid and dihybrid genetic analysis)
- 8. Plant reproduction (crosses in plants)

Recommended literatures

1. Tjitrosoepomo, G. 1993. Plant Taxonomy. Gadjah Mada Press, Yogyakarta.

2.Tjitrosoepomo, G. 2003. Plant Morphology. Gadjah Mada Press, Yogyakarta

3.Hartana, A. 1992. Plant Genetics. PAU Life Sciences IPB. Bogor 4.Benyamin

Lakitan. Basics of Plant Physiology

5.Sutarmi Tjitrosomo. 2010. General Botany 1 and 2. Angkasa, Bandung

6.Sutrian, S. 2004. Introduction to Plant Anatomy. Rineka Cipta. Jakarta

7. Nugroho, H., dkk. 2006. Plant Structure and Development. Penebar Swadaya. Jakarta.

8. Plant Science Practicum Guide. 2023. Program Studi Agribisnis Fakultas Sains dan

Teknologi UIN Jakarta

#### TECHNOPRENEURSHIP

■ Module Name	Technopreneurship
Module level, if applicable	-
Module identification code	FST6092035
Semester(s) in which the module is taught	2
Person(s) responsible for the module	Achmad Tjachja Nugraha (Coordinator)
■ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23 h 20 m</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 83 hours 20 minutes</li> </ul>
■ Credit points	2 Credit Hours (2-0) = 2,8 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommende d prerequisites	-
■ Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Present 20%, Task 20%, Mid-term Exam 30%, Final Exam 30%
■ Intended learning outcomes	
1. This course provides co	omprehensive knowledge of trade developments to modern business

 This course provides comprehensive knowledge of trade developments to modern business models.

- 2. Adding insight into the essence of modern business with religious values which includes the definition of concepts and the nature of the relationship between business concepts and economic, technological, socio-cultural and religious values.
- 3. Students are able to create a comprehensive simple business model, and are able toprovide simple business results in real form.
- 4. Students are able to internalize the spirit of independence, struggle, and entrepreneurship to achieve perfect results.
- 5. Students are able to apply technology-based entrepreneurship with quality-based

innovation values, and quality by utilizing as much as possible their potential.

Module content

- 1. Technopreneur principles and their roles.
- 2. Trade, Business, and Entrepreneurship (Scope, roles and differences of each)
- 3. Modern and Islamic Business (Development and model in Islamic perspective)
- 4. Business Management (Implementation of management and managerial concepts)
- 5. Marketing of superior products (marketing strategy)
- 6. Market Price Penetration (Pricing, margin, etc.)
- 7. Islamic Business Feasibility Study (business feasibility variables and scientificapproaches and implementation)
- 8. Simple Business Proposal (Simple and implementative business proposal model)
- 9. Business Model Presentation (Ideal presentation of business beliefs and markets)
- 10. Market Models in Macroeconomics (Market models in business approach)
- 11. Review of the ideal business model (review of proposals)
- 12. Creativity in business (the power of creativity of business people)
- 13. Technology implementation (business efficiency and effectiveness)
- 14. Business packaging
- 15. Advertising in Business Implementation

Recommended literatures

- 1. ITS Technopreneurship Development Team. (2015). Technopreneurship. Surabaya:ITS Press. Pustaka Pendukung
- 2. Justin G. Longenecker, Carlos W. Moore, J. William Petty, "Small Business Management" @ 2000 South-Western College Publishing.
- 3. Jeff Madura. "Introduction to Business 2 nd Edition " 2001 by South-WesternCollege Publishing., a Division of Thomson Learning.
- 4. Mudjiarto, Aliaras Wahid "Entrepreneurship" Motivation and Achievement in Entrepreneurial career – UIEU University Press 2008
- 5. Drs. Masykur Wiratmo, M.Sc. "Introduction to Entrepreneurship" BPFE Publisher-Yogyakarta 2006. (Mas)
- 6. PKM Higher Education Guidelines 2016

#### AGRICULTURAL COMMUNICATION

- Madula Nama	Agricultural Communication	
	Agricultural Communication	
■ Module level, If		
applicable		
■ Module	FST6092007	
identification code		
■ Semester(s) in	3	
which the module is		
taught		
Person(s)	Lliang Maman (Coordinator)	
responsible for the	Gang Manan (Coordinator)	
module		
	Indenacion	
■ Language	Indonesian	
Relation to curriculum	Compulsory Course for undergraduate program in	
	Agribusiness	
■ Teaching	The course topics are delivered through lectures which are	
methods. contact	enriched with relevant examples and followed by short discussion.	
hours		
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 "=35 h</li> </ul>	
	<ul> <li>Structured activities: 3 h x 14 wks = 42 h</li> </ul>	
	<ul> <li>Independent study: 3 h x 14 wks = 42 h</li> </ul>	
	• Exam: lecture 2 h x 2 times = 4 h:	
	• Total = 123 hours : $30 h = 4.1 ECTS$	
	1000 - 12010013 . 0011 - 4.1 2010	
■ Credit points	3 Credit Hours (2-1) ≈ 4.1 ECTS	
■ Admission	Enrolled in this course	
and	Minimum 80% attendance in lecture	
examination	<ul> <li>100% attendance in structured task groups</li> </ul>	
requirements		
■ Recommende d	Agricultural Development in Islam	
prerequisites		
■ Media emploved	Classical teaching tools with projector, LCD and TV mediawith	
1 5	Power Point presentation	
Forms of assessment	Midterm exam 25% Final exam 30% Paper and Presentation 15%	
	Attitude 15% Individual Task 15%	
■ Intended learning outcomes		
Uphold the values of academic ethics, which include honesty and academic freedom and		
academic autonomy that encourage students to have professional abilities in agribusiness		

- management.
- Students have knowledge of communication theories for the development of agricultural socioeconomic studies and agribusiness management.
- Students are able to identify, process, analyze and utilize agribusiness data based on communication processes.

- 1/0	dula contant		
■ <i>IVIO</i>	The patient of communication extinutional communication developmental		
1.	communication, and innovation diffusion;		
2.	Elements of Communication (Communicators, messages, media, message receivers, and		
	effects);		
3.	Communication processes (one-way, two-way, bottom up, top down, interactive, and dialogue);		
4.	Communication Planning (audience segmentation, expected effects, media/channelchoice, and factors		
5.	supporters);		
6.	Determine priority programs in planning a communication;		
7.	Evaluate and follow up on the results of the communication process		
8.	3. Communication program planning & evaluation models		
9.	Dimensions and hierarchy of communication effects (based on channels, messages, and audiences):		
10	). Communications, Marketing, and Social Marketing;		
11	. Islamic ethics in communication.		
∎ Re	commended literatures		
Main:			
1.	Everett M. Rogers, 1983, Diffusion of Innovation, Third Edition, The Free Press,New York, USA		
2.	Soekartawi, 1988, Basic Principles of Agricultural Communication, PublisherUniversitas Indonesia, Jakarta, Indonesia;		
3.	Ujang Maman et al. "The Effectiveness of Farmer Field School in Dissemination of Innovation: The Case of Orchids Farmers in Tangerang Banten and the Onion Farmers in Brebes Central Java, "Middle East Journal of Scientific Research Vol.23 (12), pp. 2927-2936, 2015		
4.	Ujang Maman et al., "Adoption of Farmer Field School to Develop Entrepreneurship:The Case of Paddy Seed Growers and Small Business Trainees in Indonesia," Advances in Intelligent Systems Research (AISR), volume149, Published by Atlantis Press, 2018.		
Suppo	orter:		
1.	Articles from websites and other appropriate media.		

## AGRICULTURAL SOCIOLOGY

Module Name	Agricultural Sociology	
<ul> <li>Module level, if applicable</li> </ul>	Basic	
<ul> <li>Module identification code</li> </ul>	FST6092004	
<ul> <li>Semester(s) in which the module is taught</li> </ul>	2	
<ul> <li>Person(s) responsible for the module</li> </ul>	Ujang Maman (Coordinator)	
∎ Language	English	
<ul> <li>Relation to curriculum</li> </ul>	Compulsory Course for undergraduate program in Agribusiness	
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion.	
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours</li> </ul>	
Credit points	3 Credit Hours (3-0)  4.1 ECTS	
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>	
<ul> <li>Recommende d prerequisites</li> </ul>	Agricultural Development in Islam	
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation	
■ Forms of assessment	Paper and Presentation 15%, Attitude 15%, Structuredassignment 15%, Midterm exam 25%, Final exam 30%	
Intended learning outcomes		
<ol> <li>Uphold the values of academic ethics, which include honesty and academic freedomand academic autonomy in viewing every social phenomenon</li> <li>Students have knowledge of social change theories for the development of agricultural socioeconomic studies and agribusiness management</li> <li>Students are able to identify, process, analyze and utilize agribusiness data based on the latest reality of social change</li> </ol>		
Module content		

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Lecture (Class work)

- 1. Understanding sociology, rural sociology, sociology of agriculture and the urgency of social media for agricultural development in Islamic and conventional perspectives;
- 2. The direction of change regarding rural, village, town, suburban, and city concepts in agricultural development;
- 3. Cultural aspects of village communities, between peasants, farmers, and subsistence;
- 4. The process of forming paddy fields and human relationships with land;
- 5. The dualism of the concept of agriculture, between people's agriculture vs. capital plantations;
- 6. The capitalistic, socialistic, people's agriculture, and agricultural systems in Islam;
- 7. Social changes in rural communities and their implications for agricultural development.

Recommended literatures

- 1. Rahardjo, Introduction to Rural and Agricultural Sociology, Yogyakarta, UGM Press, Revised Edition, 2017
- 2. James C. Scott, Farmer Economic Morals, Jakarta, Revised Edition, LP3ES, 2019;
- 3. Ujang Maman et al., From Single to Dual System: Initiating the Model of Wet Rice Field Management to Optimize Staple Food Availability, Journal of Engineering and Applied Sciences, Vol. 13(21), pp. 9259-9268, 2018,
  - https://docsdrive.com/pdfs/medwelljournals/jeasci/2018/9259-9268.pdf.
- 4. Ujang Maman et al., Mitigation of Wetland Conversion Risk in Post-Harvest Phase to Optimize Staple Food Availability, Journal of Engineering and Applied Sciences, Vol.13(8), pp. 2003-2012, 2018, https://medwelljournals.com/abstract/?doi=jeasci.2018.2003.2012
- Ujang Maman et al., 'AL-MUSAQAH' AND SHARIA AGRIBUSINESS SYSTEM: An Alternative Way to Meet Staple Food Self Sufficiency in Contemporary Indonesia, Hunafa: Jurnal Studia Islamika, Vol. 14(2), pp. 189-231, 2017, DOI: http://dx.doi.org/10.24239/jsi.v14i2.448.189-231
- 6. SMP Tjondronegoro and Gunawan Wiradi, Two Centuries of Land Tenure, Jakarta, Yayasan Obor Indonesia, 2008

#### Introduction to Agro-industrial Material Properties/PBA

Module Name	Introduction to Agro-industrial Material Properties/ PBA
Module level, if applicable	Basic
Module identification code	FST6092022
Semester(s) in which the module is taught	2
Person(s) responsible for the module	Agustina Senjayani
■ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The courses are delivered through lectures enriched with relevant examples and followed by short discussion. Students are divided into five groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 weeks = 23.3 h</li> <li>Structured activities: 2 h x 14 weeks = 28 h</li> <li>Independent study: 2 h x 14 weeks = 28 h</li> <li>Exam: (2x50 min) x 2 times = 3,33 h;</li> <li>Total = 83.3 hours: 30 hours =2,76 ECTS</li> </ul>
Credit points	2 Credit Hours (2-0)  2,76 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	-
Media employed	Classical teaching tools with projector, LCD and TV media with Power Point presentation, video material (flipped classroom)
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	

The course provides an overview of the sources and types of agricultural product substance derived from vegetable and animal origin; physiological, biological, chemical, physical, morphological properties, and their relation to processes in the processing industry. In general, these materials can be grouped into cereals and legumes, tubers, horticulture, plantation products (refreshment ingredients), essential oils, fiber materials, livestock products (meat, poultry, milk, eggs), fishery products, oil and fat.

In this course students are trained to improve their understanding of the nature of materials that is important for use in the selection of raw materials, processing and storage techniques, utilization of by-products and industrial waste, sanitation and hygiene as well as the purpose of marketing (promotion) of the final industrial product

## Lecture (Class work)

## 1. Introduction

- a. Scope and urgency of knowledge on agro-industrial material properties
- b. Sources and types of plant-based material
- c. Sources and types of animal-based material
- d. Material properties (biological and physiological properties, physical, hydration/moisture content, chemical and nutritional value)
- e. Deterioration and material quality deviation (types of damage in general)

## 2. Fruit and vegetables

- a. Definition of fruits and vegetables
- b. Classification of fruits and vegetables
- c. The structure of fruits and vegetables
- d. Physiological changes after harvest (photosynthesis, respiration, browning)

## 3. Cereal and Legumes

- a. Structure and physical properties of cereals and legumes
- b. Chemical composition
- c. Milling
- d. Rice amylose content
- 4. Tubers
  - a. Type, morphology, physical properties and chemical composition of tubers
  - b. Drying and flouring
  - c. Extraction of tuber starch
- 5. Fresheners (Tea, Coffee, Cocoa) and Spices
  - a. Structure and physical properties of tea, coffee, cocoa
  - b. Handling / processing
  - c. Caffeine, theobromine, tannins
  - d. Types, morphology, physical properties and chemical composition of spices
  - e. Drying spices
  - f. Extraction of oleoresin
- 6. Oil and Fat
  - a. Palm sources
  - b. Structure and physical properties of oil-producing materials
  - c. Physical and chemical properties of oils and fats
  - d. Changes in physical properties during storage

- e. Rancid oil and fat
- f. Manufacture of CPO, PKO, copra, vegetable oil
- 7. Handling of vegetable materials (different commodities per group) in traditional andmodern markets
- 8. Meat
  - a. Meat and meat composition
  - b. Chemical composition
  - c. Carcass
  - d. Post mortem physiology
  - e. Curing meat
- 9. Poultry
  - a. Type of carcass and its components
  - b. Physical and chemical composition of the carcass
  - c. Poultry and carcass quality classification
  - d. Post-mortem physiology Post-mortem management

## 10. Dairy

- a. Type, physical properties and chemical composition of milk
- b. Milk special properties
- c. Changes during milking
- d. Handling fresh milk

## 11. Egg

- a. Type, chemical composition and functional properties of egg
- b. Physico-chemical changes of egg
- c. Egg handling
- d. Quality parameters
- e. Maintain egg quality
- 12. Fish
  - a. Type, chemical composition of fish
  - b. Post-mortem chemical changes
  - c. Post mortem handling
  - d. Freshness of fish
- 13. Package and Packaging
  - a. Packaging materials
  - b. Type and function of packaging
- 14. Animal based material Handling
  - a. Handling in Slaughterhouses, traditional and modern markets
  - b. QS/QA in traditional/modern/e-groceries markets
- Recommended literatures

## Primary

- 1. Ilmu Pengetahuan Bahan Pangan. 2010. Tien R Muchtadi dkk. Alfabeta. 2.
- 2. Kimia, Pangan, dan Gizi. 1995. FG Winarno
- 3. Pengetahuan Bahan Untuk Industri Pertanian. 1988. Rizal Syarief dan Anis Irawati.PT. Madya Tama Sarana Perkasa. Jakarta
- 4. *Food Processing Handbook*. James G Brennan (Bab I). 2006. WILEY-VCH VerlagGmbH & Co. KGaA, Weinheim
- 5. Journals

## Secondary

- 6. Purchasing Decision of Meat Product in Tukang Sayur Apps during Covid-19 Pandemic. 2022. Riansyah, R, Muhib, A, Senjayani, A.
- 7. *Field Study Report* Penanganan Bahan Hewani di 6 Pasar Tradisional di Tangerang.2022. Editor Agustina Senjayani
- 8. Penerapan Bahan Tambahan Pangan (BTP). 1 Oktober 2021. PPT Workshop Pendampingan UKM Pangan Banten, FASDA BPOM oleh Agustina Senjayani
- Study on Quality Control of Fried Tofu Production in RAF SME, Serang Banten. 2021.Fitriana, Z, Dwiningsih E, Senjayani A
- 10. Analisis Risiko Distribusi Makanan Olahan Beku di PT Salimah Prima Cipta Tangerang Selatan. 2020. Koentjoro, D, Nugraha, Senjayani, A

#### **ELEMENTARY STATISTICS**

■ Module Name	Elementary Statistics	
Module level,if applicable		
■ Module identification code	FST6094106	
Semester(s) in which the module is taught	5	
Person(s) responsible for the module	Rizki Adi Puspita Sari	
■ Language	Indonesian	
Relation to curriculum	Compulsory Course for undergraduate program inAgribusiness	
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.	
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 "=35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>	
<ul> <li>Credit points</li> </ul>	3 Credit Hours (2-1) ≈ 4.1 ECTS	
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>	
Recommende d prerequisites	-	
■ Media employed	Classical teaching tools with projector, LCD, and TV mediawith Powerpoint presentation	
■ Forms of assessment	Present 5%, Attitude 15%, Assignment structured 40%, Mid-term test 20%, Final test 20%.	
Intended learning outcomes		
<ol> <li>Students are able to understand and explain the concept of the use of statistics, data simplification, differentiation measures and distribution of line equation data and presentation in tables.</li> <li>Students are able to analyze parameter estimates and hypothesis tests, data collection methods, surveys and problems.</li> <li>Students are able to analyze data simply in related fields of science using methods in basic</li> </ol>		

statistics.

- 1. Understanding and Role of Statistics in Agricultural Socio-Economics and Agribusiness
- 2. Types of Data in Statistics
- 3. Descriptive Statistics and Inference
- 4. Measures of Concentration and Dispersion
- 5. Population and Sample
- 6. Normal Distribution
- 7. Sampling Distribution
- 8. Introduction to Hypothesis
- 9. Confidence interval
- 10. Simple Linear Regression and Correlation
- 11. Introduction to Non-Parametric Statistics

## Recommended literatures

- 1. Walpole, RE,1995, Pengantar Statistika, Edisi III, Gramedia, Jakarta.
- 2. Douglas A. Lin, William G. Marchal, Samuel A. Wathen, 2014, Statistical Techniquesin Economics and Business, Volumes 1 and 2, Salemba Empat, Jakarta

## SEMESTER 3

## ECONOMICS AND BUSINESS MATHEMATICS

Module Name	Economics and Business Mathematics
Module level, if applicable	-
Module identification code	FEB6083204
<ul> <li>Semester(s) in which the module is taught</li> </ul>	3
Person(s) responsible for the module	Eny Dwiningsih (Coordinator)
∎ Language	English
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion.
∎ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 "=35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>
Credit points	3 Credit Hours (2-1) ≈ 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommende d prerequisites	
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 25%, Attitude 5%
Intended learning outcomes	
<ul> <li>Students are able to ap</li> <li>Students have knowledge other related knowledge</li> </ul>	oly religious, national, and ethical values ge of agribusiness management, agricultural socioeconomicsand

• Students are able to identify, process, analyze and utilize agribusiness data

- 1. Main Concepts of Relations and Functions
- 2. Understanding Types and Linear Functions in a Graph
- 3. Linear Functions in Economics
- 4. Tan-Linear Functions (Square Function and Fraction Function)
- 5. Non Linear Functions
- 6. Non Linear Functions in Economics
- 7. Function Limit
- 8. Differential Count
- 9. Derivative application of a function in economics
- 10. Integral Count
- 11. Integral application in economics

## Recommended literatures

#### Main:

1. Dumairy, Applied Mathematics for Business and Economics, BPFE Yogyakarta, 2003

## Supporter

- 1. Sofjan Assauri, Economic Mathematics, PT Raja Grafindo Persada
- 2. Josep B.Kalangi, Mathematics for Economics and Business
- 3. Budnick,S.Frank.Applied Mathematics for Business,Economics,and The Social Sciences.Ed.ke –4. Singapore: Mc Graw-Hill, 1993
- 4. Chiang,C.Alpha.Fundamental Methods of Mathematical Economics. Ed.ke- 3.NewYork: Mc Graw-Hill, 1984
- 5. Dowling, Edward T. Intruduction Mathematical Economics. 2nd Ed. Singapore McGraw-Hill, 1992
- 6. Nata Wirawan.Easy Way to Understand Economic Mathematics. Ed.Ke –4.Denpasar : Keraras E mas, 2003 (mandatory)
- Weber, Jean E. Mathematical Analysis, Application of Business and Economics.Volumes 1 and 2.4th edition. Jakarta: Erlangga, 1982 (Translation: Drs.Stephen Kakicina, MBA)

## AGRICULTURAL ECONOMICS

Module Name	Agricultural Economics	
<ul> <li>Module level, if applicable</li> </ul>		
<ul> <li>Module identification code</li> </ul>	FST6092006	
<ul> <li>Semester(s) in which the module is taught</li> </ul>	3	
Person(s) responsible for the module	Achmad Tjachja Nugraha (Coordinator)	
∎ Language	English	
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness	
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignments. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.	
∎ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 "=35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>	
Credit points	3 Credit Hours (2-1) ≈ 4.1 ECTS	
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>	
Recommende d prerequisites		
<ul> <li>Media employed</li> </ul>	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation	
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Individual Task 10%, Team Task 10%, Quiz 10%	
Intended learning outcomes		
<ul> <li>This course provides comprehensive knowledge of economic and agriculturalprinciples</li> <li>Adding insight into the essence of demand theory, production theory, price theory to implementation in various market structures in agricultural development.</li> <li>Students are able to make basic models of modern agriculture.</li> </ul>		

- 1. Economic understanding and scope of agricultural economics
- 2. Fundamentals of Indonesia's agricultural economy
- 3. Agricultural Problems
- 4. Agricultural Resources
- 5. Supporting aspects of agricultural development
- 6. Economic principles in agriculture
- 7. Production principle
- 8. Production factors
- 9. Combination of Input Output
- 10. Market demand and supply
- 11. Agricultural commerce
- 12. Agricultural Institutions
- 13. Theory of agricultural development
- 14. Agricultural policy

#### Recommended literatures

#### Main:

- 1. Soekartawi, Basic Principles of Agricultural Economics. Eagle Press
- 2. Moehar Daniel, Introduction to Agricultural Economics, Bumi Aksara
- 3. Mubyarto, Introduction to Agricultural Economics, LP3ES

#### AGRICULTURAL COMMUNICATION

- Madula Nama	Agricultural Communication	
	Agricultural Communication	
■ Module level,If applicable		
	F0T000007	
■ Module identification code	FS16092007	
■ Semester(s) in	3	
which the module is		
taught		
■ Person(s)	Ujang Maman (Coordinator)	
responsible for the		
module		
■ Language	Indonesian	
Relation to curriculum	Compulsory Course for undergraduate program in	
	Agribusiness	
■ Teaching	The course topics are delivered through lectures which are	
methods, contact	enriched with relevant examples and followed by short discussion.	
hours		
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 ''=35 h</li> </ul>	
	<ul> <li>Structured activities: 3 h x 14 wks = 42 h</li> </ul>	
	<ul> <li>Independent study: 3 h x 14 wks = 42 h</li> </ul>	
	<ul> <li>Exam: lecture 2 h x 2 times = 4 h;</li> </ul>	
	<ul> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>	
Credit points	3 Credit Hours (2-1) ≈ 4.1 ECTS	
Admission	Enrolled in this course	
and	Minimum 80% attendance in lecture	
examination	<ul> <li>100% attendance in structured task groups</li> </ul>	
requirements	5 1	
Recommende d	Agricultural Development in Islam	
prerequisites		
■ Media emploved	Classical teaching tools with projector, LCD and TV mediawith	
	Power Point presentation	
Forms of assessment	Midterm exam 25%, Final exam 30%, Paper and Presentation 15%,	
	Attitude 15%, Individual Task 15%	
■ Intended learning outcomes		
<ul> <li>Uphold the values of a academic autonomy th</li> </ul>	academic ethics, which include honesty and academic freedom and at encourage students to have professional abilities in agribusiness	

- management.
- Students have knowledge of communication theories for the development of agricultural socioeconomic studies and agribusiness management.
- Students are able to identify, process, analyze and utilize agribusiness data based on communication processes.

	duie content		
1.	The notion of communication, agricultural communication, developmental communication, and innovation diffusion;		
2.	2. Elements of Communication (Communicators, messages, media, message receivers, and		
	effects);		
3.	Communication processes (one-way, two-way, bottom up, top down, interactive, and dialogue);		
4.	Communication Planning (audience segmentation, expected effects, media/channelchoice, and factors		
5.	supporters);		
6.	Determine priority programs in planning a communication;		
7.	Evaluate and follow up on the results of the communication process		
8.	Communication program planning & evaluation models		
9.	<ol> <li>Dimensions and hierarchy of communication effects (based on channels, messages, and audiences);</li> </ol>		
10	Communications Marketing and Social Marketing		
11	Islamic ethics in communication		
∎ Rec	commended literatures		
∎ Rec Main:	commended literatures		
■ <i>Rec</i> Main: 1.	commended literatures Everett M. Rogers, 1983, Diffusion of Innovation, Third Edition, The Free Press,New York, USA		
■ <i>Rec</i> Main: 1. 2.	Everett M. Rogers, 1983, Diffusion of Innovation, Third Edition, The Free Press, New York, USA Soekartawi, 1988, Basic Principles of Agricultural Communication, PublisherUniversitas Indonesia, Jakarta, Indonesia;		
■ <i>Rec</i> Main: 1. 2. 3.	Everett M. Rogers, 1983, Diffusion of Innovation, Third Edition, The Free Press,New York, USA Soekartawi, 1988, Basic Principles of Agricultural Communication, PublisherUniversitas Indonesia, Jakarta, Indonesia; Ujang Maman et al. "The Effectiveness of Farmer Field School in Dissemination of Innovation: The Case of Orchids Farmers in Tangerang Banten and the Onion Farmers in Brebes Central Java, "Middle East Journal of Scientific Research Vol.23 (12), pp. 2927-2936, 2015		
■ <i>Rec</i> Main: 1. 2. 3. 4.	Everett M. Rogers, 1983, Diffusion of Innovation, Third Edition, The Free Press,New York, USA Soekartawi, 1988, Basic Principles of Agricultural Communication, PublisherUniversitas Indonesia, Jakarta, Indonesia; Ujang Maman et al. "The Effectiveness of Farmer Field School in Dissemination of Innovation: The Case of Orchids Farmers in Tangerang Banten and the Onion Farmers in Brebes Central Java, "Middle East Journal of Scientific Research Vol.23 (12), pp. 2927-2936, 2015 Ujang Maman et al., "Adoption of Farmer Field School to Develop Entrepreneurship:The Case of Paddy Seed Growers and Small Business Trainees in Indonesia," Advances in Intelligent Systems Research (AISR), volume149, Published by Atlantis Press, 2018.		
■ <i>Rec</i> Main: 1. 2. 3. 4. Suppo	Everett M. Rogers, 1983, Diffusion of Innovation, Third Edition, The Free Press,New York, USA Soekartawi, 1988, Basic Principles of Agricultural Communication, PublisherUniversitas Indonesia, Jakarta, Indonesia; Ujang Maman et al. "The Effectiveness of Farmer Field School in Dissemination of Innovation: The Case of Orchids Farmers in Tangerang Banten and the Onion Farmers in Brebes Central Java, "Middle East Journal of Scientific Research Vol.23 (12), pp. 2927-2936, 2015 Ujang Maman et al., "Adoption of Farmer Field School to Develop Entrepreneurship:The Case of Paddy Seed Growers and Small Business Trainees in Indonesia," Advances in Intelligent Systems Research (AISR), volume149, Published by Atlantis Press, 2018.		

# Fundamentals of Agronomy

Module Name	Fundamentals of Agronomy
Module level, if applicable	Basic
Module identification code	FST6092124
Semester(s) in which the module is taught	3
Person(s) responsible for the module	Junaidi
■ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into five groups of structuredassignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 85.3 hours</li> </ul>
Credit points	2 Credit Hours (2-0) 🛛 <mark>2.66</mark> ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	Plant Science
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	•

Students have an understanding of the meaning and scope of agronomy and can carry out agronomic actions in managing plants and their environment to obtain optimal production.

#### Lecture (Class work)

- 1. The definition of agronomy and agronomic actions:
- a. Integration of agronomy with Islam
- b. Agronomic measures
- c. Agronomic aspects and environment
- 2. Agriculture, energy and its components:
- a. Light and heat energy
- b. Water circulation and the importance of water for plants
- c. Air for plant growth
- 3. Soil and plant environment:
- a. Definition of soil, soil classification and soil fertility.
- b. Plants and environment
- c. plant density
- d. Intercropping and plant adaptation
- 4. Plant Growth and Production
- a. The concept of photosynthesis and respiration for growth
- b. Increased photosynthetic efficiency
- c. Metabolism and yield of plant dry matter
- 5. Business and basic principles of plant production:
- a. Superior Seeds
- b. Plant breeding
- c. Various methods of plant breeding
- d. The process of obtaining seedless fruit
- 6. Land work and irrigation:
- a. Purpose and method of tillage
- b. Land preparation tools
- c. Water requirements for plants and how to provide irrigation

d. Salt stress and mechanisms of tolerance to salt stress

- 7. Fertilizer and fertilization
- a. Types of fertilizers and how to apply fertilizers
- b. Environmental conditions that affect fertilization
- c. Calculation of fertilizer doses
- d. Fertilization evaluation
- 8. Plant protection :
- a. Control of pests, diseases and weeds
- b. The impact of using pesticides on the environment
- c. Use of biological agents
- 9. Soil damage and efforts to maintain soil fertility:
- a. Causes of damage to soil fertility
- b. Maintain soil fertility
- 10. Plant reproduction:
- a. Cell division by meiosis
- b. Hybridization
- c. Definition of breeding, program and purpose of plant breeding
- 11. Genetic engineering through biotechnology:
- a. Natural cross
- b. transgenic plants
- c. GMOs
- d. Impact of genetic engineering

#### Recommended literatures

- 1. Jumin, H.B. 2010. Dasar-Dasar Agronomi, Edisi Revisi. Rajawali Press, Jakarta,
- 2. Hardin, G. and C, Bajema. 1978. Biology. Its Principles and Implications.WH. Freeman and Company. San Francisco
- 3. Harjadi, S.S. 1979. Pengantar Agronomi. Gramedia. Jakarta.
- 4. Hardjowigeno, S. 1992. Ilmu Tanah. Mediatama Sarana Perkasa, Jakarta.
- 5. Syukur, M., Sujiprihati, S., Yunianti, R. 2002. Teknik Pemuliaan Tanaman.

## Practical Fundamental of Agronomy

Module Name	Practical Fundamental of Agronomy
Module level, if applicable	Basic
Module identification code	FST6092125
Semester(s) in which the module is taught	3
Person(s) responsible for the module	Junaidi
I Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	Students take part in gardening activities according to practicum instructions. Students are divided into three groups, planting one type of plant, activities are carried out starting from cultivating land, planting process and plant care to harvest
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 85.3 hours</li> </ul>
Credit points	1 Credit Hours (2-0) □ <mark>2.66</mark> ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	Plant Science
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	

Students have an understanding of the meaning and scope of agronomy and can practice agronomic actions in managing plants and their environment to obtain optimal production and are able to make organic fertilizer from plant waste

#### Lecture (Class work)

- 1. Scope of practicum and agronomic actions
- 2. Seed handler for planting preparation
- 3. Land processing
- 4. Planting seeds
- 5. Fertilization
- 6. Watering
- 7. Plant protection against pests and diseases
- 8. Weed Control
- 9. Regulation of plant growth
- 10. Harvest handling
- 11. Making organic fertilizer from plant waste

Recommended literatures

- 1. Jumin, H.B. 2010. Fundamentals of Agronomy, Edisi Revisi. Rajawali Press, Jakarta,
- 2. Hardin, G. and C, Bajema. 1978. Biology. Its Principles and Implications.WH. Freeman and Company. San Francisco
- 3. Harjadi, S.S. 1979. Introduction to Agronomy. Gramedia. Jakarta.
- 4. Hardjowigeno, S.1992. Soil Science. Mediatama Sarana Perkasa, Jakarta.
- 5. Syukur, M., Sujiprihati, S., Yunianti, R. 2002. Plant Breeding Techniques.

## SEED PRODUCTION

■ Module Name	SEED PRODUCTION
■Module level, if applicable	Beginner (Foundational Courses)
■ Module identification code	FST6092026
Semester(s) in which the module is taught	4
Person(s) responsible for the module	Titik Inayah
■Language	Indonesian
■ Relation to curriculum	Compulsory course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by a short discussion. Students were divided into five groups of structured assignments, and each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 83.3 hours : 30 h = 2,78 ECTS</li> </ul>
■ Credit points	2 Credit Hours (2-0) ≈ 2,78 ECTS
■Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
■ Recommende d prereguisites	Plant Science
■ Media employed	Classical teaching tools with projector, LCD, and TV media with Powerpoint presentation
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	3
The Seed Production course is a compulsory subject for agribusiness students, which forms the basis of knowledge in plant cultivation included in the upstream agribusiness subsystem. This course covers concepts and principles of seed production; factors affecting germination, viability and vigor of seeds; substrate germination and dormancy of seeds; seed certification and testing; seed deterioration and its characteristics; storage seed; seed invigoration; and seed agribusiness issues. After taking this course, students are expected to be able to explain the process and stages of plant seed production up to	

expected to be able to explain the process and stages of plant seed production up to consumers/farmers based on government regulation No 12 of 2018 concerning The Production, Certification, and Distribution of Plant Seeds.

- 1. The importance of seeds in life, Concepts, and Principles of Seed Production
- 2. The role of seed technology for farmers and plant breeders
- 3. Seed germination and factors that influence it
- 4. Germination process, seed viability, and vigor
- 5. Germination substrate and seed dormancy
- 6. The importance of seed production
- 7. Methods of hybrid and non-hybrid seed production
- 8. The importance of seed certification and the process of seed certification
- 9. Seed testing in the field and laboratory
- 10. Seed decline
- 11. Seed characteristics and seed storage
- 12. Invigoration of seeds
- 13. Problems in the seed business
- 14. Ways and tips to overcome the problems of seed agribusiness

#### ■ Recommended literature

- 1. Copeland, L.O. and Miller, B.M. 1995. Seed Science and Technology. 3 ed.
- 2. Chappman and Hall, Dept. B.C, 115 Avenue, New York. NY 10003.
- 3. Kamil, J. 1982. Teknologi Benih 1. Angkasa Bandung. Bandung.
- 4. Sutopo, L. 1993. Teknologi Benih. PT Raja Grafindo Persada. Jakarta.
- 5. Peraturan Pemerintah No 12 Tahun 2018 tentang Produksi, Sertifikasi dan Peredaran Benih Tanaman.
- 6. Kuswanto H. 1996. Dasar-dasar Teknologi, Produksi dan Sertifikasi Benih. Andi offset, Yogyakarta.
- 7. M.Q. Wahyu dan A. Setiawan. 1991. Produksi Benih. Bumi Aksara Jakarta
- 8. Sadjad, S. 1993. Dari Benih untuk Benih. Grasindo, PT Gramedia Widiasarana Indonesia, Jakarta.
- 9. Sudikno, T.S. 1977. Teknologi Benih. Yayasan Pembina Fakultas Pertanian UGM. Yogyakarta.

## **PRODUCTION MANAGEMENT**

∎ Module Name	Production Management
<ul> <li>Module level, if applicable</li> </ul>	Basic
<ul> <li>Module identification code</li> </ul>	FEB6081332
<ul> <li>Semester(s) in which the module is taught</li> </ul>	3
<ul> <li>Person(s) responsible for the module</li> </ul>	Rizki Adi Puspita Sari (Coordinator)
∎ Language	English
<ul> <li>Relation to curriculum</li> </ul>	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into five groups of structuredassignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours</li> </ul>
Credit points	3 Credit Hours (3-0) 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommende d prerequisites	Agricultural Development in Islam
■ Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Present 10%, Attitude 5%, Structured assignment 15%, Midterm exam 30%, Final exam 40%
■ Intended learning outcomes	
<ol> <li>Able to understand conventional production management and the application of production management in Islam (P1) and (S2)</li> <li>Able to explain the identification of production management problems and issues in the Global and Industrial 4.0 era (P2) and (P3)</li> <li>Can use production management models and recommend reliable management decision making alternatives from the aspect of production management (KK1)</li> </ol>	
Module content	

## Lecture (Class work)

- 1. Overview of Agribusiness Production Management (Sub CPMK 1)
- 2. Global Operations Operations, Productivity and Strategy
- 3. Project Management
- 4. Forecasting in Production Management
- 5. Product and Process Design
- 6. Location and Layout Strategy
- 7. Planning and Production Capacity
- 8. Inventory Management
- 9. Aggregate Planning
- 10. Quality Management
- 11. Decision Making Tools

## Recommended literatures

#### Main:

Heizer, Jay and Barry Render. Operations Management: Sustainability and Supply Chain Management. Eleventh Edition. Pearson Education Ltd

#### Supporter

- 1. Hani Handoko, T. 2000. Fundamentals of Production and Operations Management
- 2. Hill, Alex and Terry Hill. Operations Management. 3-rd Edition. Palgrave Macmillan, 2012.
- 3. Slack, Nigel., Alistair Brandon-Jones, Robert Johnston. Operations Management. Pearson Education Ltd, 2016.
- 4. Stevenson, William. Operations Management. McGraw-Hill Publishing, 2011
- 5. National and international scientific journals

# Agricultural Trading System

1.	Module Name	Agricultural Trading System
2.	Module level, if applicable	Intermediate
3.	Module identification code	FST6092011
4.	Semester(s) in which the module is taught	3
5.	Person(s) responsiblefor the module	Elpawati (Coordinator)
6.	Language	Indonesian and English
7.	Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
8.	Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into 8 groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
9.	Workload	<ul> <li>Lecture (class): (2 x 50 min)x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 85.3 hours</li> </ul>
10.	Credit points	3 Credit Hours (3-0) = <mark>2.66</mark> ECTS
11.	Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
12.	Recommended prerequisites	-
13.	Media employed	Classical teaching tools with projector, LCD and TV media with Power Point presentation
14.	Forms of assessment	Midterm exam 30%, Final exam 30%, Presence 5%, Structured assignment (individual & group) 35%
15.	Intended learning outcomes	The Agricultural Trading System course covers the understanding of the trading environment, the function of the trading system, the function of the trading system, approaches to analyzing the agricultural trading system, agricultural demand, agricultural supply, elasticity that occurs in agricultural commodity prices, agricultural organization and structure, supply chains, agricultural value chains, policies and government intervention in the agricultural sector.
16.	Module content	<ul> <li><u>Lecture (Classwork)</u></li> <li>a. The scope of agricultural trading and its problems in the economy</li> <li>b. Functions and types of agricultural trading systems</li> <li>c. Agricultural sector marketing system</li> <li>d. Trading costs</li> </ul>

	e. Value chain and supply chain for agricultural products
	f. Agricultural trading institutions
	g. Demand and supply in agricultural trading systems
	<ul> <li>Price formation in various types of agricultural commodity markets</li> </ul>
	i. Government policy regarding agricultural trading systems
17. Recommended	Main References:
literature	<ol> <li>Aksoy and Beghin, Global agricultural trade and developing countries, The International Bank for Reconstruction and Development / The World Bank., 2005.</li> </ol>
	2. Armad, Sudiyono, Pemasaran Pertanian, UMM, 2004.
	<ol> <li>Asmarantaka, Ratna Winandi, Pemasaran Agribisnis (Agrimarketing), Departemen Agribisnis, FEB-IPB, 2013.</li> </ol>
	<ol> <li>Irianto, H dan Widiyanti, E, Analisis value chain dan efisiensi pemasaran Agribisnis jamur kuping di kabupaten karanganyar, Journal SEPA, 9, 2, 2013.</li> </ol>
	<ol> <li>Schrimper R, Economics of Agricultural Markets, Prentice Hall, New Jersey, 2001</li> </ol>
	<ol> <li>Bambang Siswadi; Asnah; dan Dyanasari, Integrasi Pasar danTransmisi Harga dalam Pasar Pertanian, Deepublish Yogyakarta, 2020.</li> </ol>
	<ol> <li>Anindita, R. dan N. Baladina, Pemasaran Produk Pertanian.Edisi 1, ANDI Yogyakarta, 2017.</li> </ol>
	<ol> <li>Azzaino, Pengantar Tataniaga. Pertanian, Departeman Ilmu- Ilmu. Sosial. Ekonomi. Pertanian, Fakultas Pertanian. IPB. Bogor., 2011.</li> </ol>
	<ol> <li>Dessie AB, et al, Analysis of Red Pepper Marketing: Evidence From Northwest Ethiopia, Journal of Economic Structures, 8,24, 2019.</li> </ol>
	<ol> <li>Baye MR, Managerial Economics and Business Strategy. 7thEdition, McGraw-Hill, 2010</li> </ol>
	11. Koutsoyiannis A, Theory of Econometrics, An Introductory Expresition of Econometric Methods, Second Edition, Published in the United Kingdom by The Macmillan Press Ltd., 1977.
	Supporting References:
	1. Relevant research results and scientific articles
	2. Data from the government and other institutions/agencies
	3. News from trusted media

#### AGRIBUSINESS MANAGEMENT

Module Name	Agribusiness Management
<ul> <li>Module level, if applicable</li> </ul>	
<ul> <li>Module identification code</li> </ul>	FST6092014
<ul> <li>Semester(s) in which the module is taught</li> </ul>	3
<ul> <li>Person(s) responsible for the module</li> </ul>	Acep Muhib (Coordinator)
∎ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 "=35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>
Credit points	3 Credit Hours (3-0) ≈ 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
<ul> <li>Recommende d prerequisites</li> </ul>	Introduction to Agribusiness, Fundamental of Management
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
<ul> <li>Forms of assessment</li> </ul>	Midterm exam 30%, Final exam 30%, Paper and Presentation10%, Attittude 15%, Individual Task Structure 15%
Intended learning outcomes	
<ol> <li>Students have professional leadership (CP2/S2)</li> <li>Students have knowledge of agribusiness management, agricultural socio- economics, and the other related knowledge (CPL3/P1)</li> <li>Students know the standard of agribusiness and food products (CPL5/P3)</li> </ol>	

 Students have the ability to identify and analyze problems, potentials and prospects as well as recommend alternative decision-making in agribusiness development using both quantitative and qualitative methods (CPL6 /KK1)

- 1. Agribusiness management based on Islamic perspective: an Introduction
- 2. The environment of agribusiness management
- 3. Planning and decesion making in agribusiness
- 4. Organizing in agribusiness
- 5. Leading in agribusiness
- 6. Controlling in agribusiness

Recommended literatures

- 1. Fleet, D.V., Fleet, E. V. dan Seperich, G. 2014. Agribusiness: Principle of Management.NY- US : Delmar-Cengage Learning.
- 2. Barnard, F., Akridge, J., Dooley, F dan Foltz, J. 2012. Agribusiness Management. NY-US : Routledge
- 3. Downey W. D dan Erickson, S.P. 2004. Manajemen Agribisnis. Jakarta : PT. Erlangga
- 4. Pandey, M and Tewari D. 2010. The Agribusiness Book: A Marketing and value-chain perspective. Lucknow-India: IBDC Publishers

#### **SEMESTER 4**

#### PLANT PROTECTION

Module Name	PLANT PROTECTION
Module level, if applicable	Beginner (Foundational Courses)
Module identification code	FST6092027
Semester(s) in which the module is taught	4
Person(s) responsible for the module	Titik Inayah
I Language	Indonesian
Relation to curriculum	Compulsory course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by a short discussion. Students were divided into five groups of structured assignments, and each group was assigned to work on a specific topic relevant to the lecture.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 83.3 hours : 30 h = 2,78 ECTS</li> </ul>
Credit points	2 Credit Hours (2-0)
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	Plant Science and Fundamentals of Agronomy
Media employed	Classical teaching tools with projector, LCD, and TV mediawith Powerpoint presentation
Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	
The Plant Protection course is a compulsory subject for agribusiness students, which forms the basis of knowledge in plant cultivation which is included in the upstream agribusiness subsystem. This course covers the definition, scope, objectives, and problems of plant protection; Plant Destruction Organisms (OPT); plant diseases, pathogenesis, and epidemiological processes of diseases in plants; ways of diagnosing plant diseases, types of pesticides and their uses and integrated control of weeds, pests, and plant diseases. After taking this course, students are expected to be able to apply the basic principles of plant protection based on government regulation No. 6 of 1995	

concerning Plant Protection and Government Regulation No. 7 of 1973 concerning Control of Distribution, Storage, and Use of Pesticide

- 1. Introduction to plant protection
  - a. History of plant protection
  - b. Scope and purpose of plant protection
  - c. Plant protection issues
- 2. Plant Pest Organisms (Pest, Disease, and Weed)
- 3. Types of pests (Rodents, Insect, Aves, and Mammals)
- 4. Types of weed (Grasses, Seedges, Broad leaves)
- 5. Factors that influence the existence of a pest
- 6. Factors that influence the presence of disease in plants
- 7. Major plant pathogens
- 8. Evaluation of the mid semeter learning process
- 9. Plant Pathogenesis
- 10. Plant disease epidemiology
- 11. Diagnosis of plant disease
- 12. Chemical pesticides and their impact on the environment
- 13. Organic pesticides, their advantages, and disadvantages
- 14. Weed management and controls techniques
- 15. Integrated pest and disease management techniques
- 16. Evaluation of the semester learning process

### Recommended literature

- 1. Government Regulation No 6 of 1995 concerning Plant Protection
- 2. Government Regulation No 7 of 1973 concerning Control over the Distribution, Storage, and Use of Pesticides.
- 3. Triharso. 1996. Fundamentals of Plant Protection. Gadjah Mada University Press. 362hal
- 4. Kerruish dan Unger. 2010. Plant Protection 1, Pests, Diseases, Weeds 4th edition
- 5. Kerruish.1997. Plant Protection 3 Selected Ornamentals, Fruit and Vegetables 2ndedition.
- 6. Kerruish dan Unger. 2006. Pant Protection 4 How to Diagnose Plant Problems (Ebook)
- 7. Up-to-date scientific journals that are relevant and open source based.

## PRACTICE OF PLANT PROTECTION

■ Module Name	PRACTICAL OF PLANT PROTECTION
Module level, if applicable	Beginner (Foundational Courses)
Module identification code	FST6092127
Semester(s) in which the module is taught	4
Person(s) responsible for the module	Titik Inayah
■ Language	Indonesian
Relation to curriculum	Compulsory course for undergraduate program in Agribusiness
Teaching methods, contact hours	The lecturer delivers course topics before the practicum begins. Students are divided into five groups, each assigned to practice according to the subject every week. Then students are given the task of making a lab report.
■ Workload	<ul> <li>Practical: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 82 hours : 30 h = 2,73 ECTS</li> </ul>
Credit points	1 Credit Hours (0-3)
Admission and examination requirements	<ul> <li>Enrolled in this practical</li> <li>100% attendance in practical</li> </ul>
Recommended prerequisites	Plant Protection
Media employed	Practical guidebook
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	
The Plant Protection Practicum Course is one of the compulsory subjects for agribusinessstudents taking the Plant Protection course as basic knowledge in plant protection. This course consists of several activities, which include identifying pests, diagnosing plant diseases, differentiating formulations and types of pesticides, making organic pesticides, using the right and correct	

formulations and types of pesticides, making organic pesticides, using the right and correct pesticides, and applying OPT control techniques integrated. After taking this course, students are expected to be able to apply the basic principles of plant protection based on Government Regulation no. 6 of 1995 concerning Plant Protection and Government Regulation no. 7 of 1973 concerning Control of

Distribution, Storage, and Use of Pesticide
- 1. Identification of Pests
- 2. Identification of Weeds
- 3. Making Herbarium
- 4. Identification and diagnosis of disease
- 5. Introduction of pesticide formulations and types
- 6. Making pest traps
- 7. Production of organic (vegetable) pesticides
- 8. Application of pesticides
- 9. Integrated weed, pest, and disease control techniques

Recommended literature

# Sharia Financing and Investment

1.	Module Name	Sharia Financing and Investment
2.	Module level, if applicable	Intermediate
З.	Module identification code	FEB6085008
4.	Semester(s) in which the module is taught	4
5.	Person(s) responsible forthe module	Dewi Rohma Wati (Coordinator)
6.	Language	Indonesian + English
7.	Relation to curriculum	Compulsory Course for Undergraduate Program in Agribusiness
8.	Teaching methods, contact hours	The course topics are delivered through lectures enriched with relevant examples and followed by short discussions. Students are divided into ten groups of structured assignments. Each group was assigned to work on a topic pertinent to the lecture and present it in class.
9.	Workload	<ul> <li>Lecture (class): (2 x 50 min)x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: Lecture 2 h x 2 times = 4</li> <li>h;Total = 85.3 hours</li> </ul>
10.	Credit points	3 Credit Hours (3-0) = <mark>2.66</mark> ECTS
11.	Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
12.	Recommended prerequisites	Accounting, Agribusiness Management
13.	Media employed	Classical teaching tools with projector, LCD, and TV media with PowerPoint presentation
14.	Forms of assessment	Midterm exam 30%, Final exam 30%, Presence 10%, Structuredassignment (individual & group) 30%
15.	Intended learning outcomes	This course discusses important business/business financing concepts in the agricultural sector (agribusiness). Topics discussedare financial institutions' types and functions, financing policies, financial business in the farming sector, and business investment with sharia concepts.
16.	Module content	<ul> <li>Lecture (Classwork)</li> <li>a. Characteristics of the agricultural sector and agribusiness businesses in Indonesia, classification of agribusiness businesses,</li> <li>b. The role of Sharia financing and investment in agribusiness,</li> <li>c. policies related to Sharia financing and investment systems for agribusiness,</li> <li>d. The sources and financial decisions, both internal and external,</li> <li>e. The type of financial services institution (bank and non-bank, conventional and sharia),</li> </ul>

	<ul> <li>f. Sharia investment, its concept and objectives in Islam, as well asits principles and types,</li> </ul>
	<ul> <li>g. Investing in the money market, capital market, and Sharia mutual funds,</li> </ul>
	<ul> <li>Productive use of zakat and waqf as sharia investment for the agricultural sector</li> </ul>
	<ul> <li>Financial planning and control (financial reports, budgeting, asset management, financing needs),</li> </ul>
	j. The implementation of sharia business for agribusiness
17. Recommended literature	Main References:
	<ol> <li>Obst, W. J, R. Graham, G. Christie. 2007. Financial Managementfor Agribusiness. Melbourne: LandLinks</li> </ol>
	<ol> <li>Hearth, HMWA. 2018. Microfinance: Theory and Practice. Colombo: Godage &amp; Brothers (Pvt).</li> </ol>
	<ol> <li>Jugale, VB. 1991. Theories of Agricultural Finance. New Delhi: Atlantic Publishers and Distributors.</li> </ol>
	<ol> <li>Irwantoro. 2017. Pengembangan Lembaga Keuangan Non BankBagi Usaha Perempuan. Sidoarjo: Zifatama.</li> </ol>
	<ol> <li>Syahputra, Angga. 2020. Investasi Syariah (Konsep dan Ragam Jenis Investasi Sesuai Syariat Islam). Amara Books : Yogyakarta.</li> </ol>
	<ol> <li>Nurnasrina &amp; A. Putra. 2018. Manajemen Pembiayaan Bank Syariah. Cahaya Firdaus : Pekanbaru.</li> </ol>
	<ol> <li>Rahmawati, N. 2015. Manajemen Investasi Syariah. IAINMataram : Mataram.</li> </ol>
	<ol> <li>Ernawati, N &amp; R.T. Handayani. 2021. Manajemen Keuangan danInvestasi. Badan Penerbit Universitas Muria Kudus: Kudus.</li> </ol>
	Supporting References:
	<ol> <li>De Aghion, B A dan Morduch J. 2005. The Economics of Microfinance. London: MIT Press.</li> </ol>
	<ol> <li>Mpalasi, Panga. 2020. Diversifikasi Usaha Tani dan Investasi.CV. Kanaka Media: Surabaya.</li> </ol>
	<ol> <li>Ikatan Bankir Indonesia. 2014. Mengelola Kredit secara Sehat.Jakarta : Gramedia Pustaka Utama.</li> </ol>
	12. Ikatan Bankir Indonesia. 2015. Bisnis Kredit Perbankan. Jakarta :Gramedia Pustaka Utama.
	13. Sarma, M dan Pais, J. 2008. Financial Inclusion andDevelopment: A Cross Country Analysis.
	Another Relevant References:
	<ol> <li>National and international research results and scientific articles</li> </ol>
	15. Legislation and other regulations relevant to lecture material

# SUPPLY CHAIN MANAGEMENT

Module Name	Supply Chain Management
Module level, if applicable	-
<ul> <li>Module identification code</li> </ul>	FEB6081333
<ul> <li>Semester(s) in which the module is taught</li> </ul>	4
Person(s) responsible for the module	Zulmaneri Manir (Coordinator)
∎ Language	English
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 "=35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>
Credit points	3 Credit Hours (2-1) ≈ 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
<ul> <li>Recommende d prerequisites</li> </ul>	Introduction to Agribusiness, Agribusiness Management, Fundamentals of Production and Operations Management
<ul> <li>Media employed</li> </ul>	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Midterm exam 20%, Final exam 20%, Structured Task 40%, Present 5%, Attitude 15%
Intended learning outcomes	
1. Students are able to ha	ve professional leadership.

- 2. Students know agribusiness management, socioeconomics, agriculture, agricultureand related sciences.
- 3. Students are able to know the standards of agricultural and food business.
- 4. Students are able to identify, and analyze various potential problems and prospects and recommend alternative decision-making in agribusiness development both with quantitative and qualitative methods.
- 5. Students are able to identify, process, analyze and utilize agribusiness data.
- 6. Students demonstrate intellectual independence in agribusiness planning and problem solving.

- 1. The concept of agricultural commerce
- 2. Functions of commerce
- 3. Marketing agencies and channels
- 4. Demand for agricultural products
- 5. Agricultural yield supply
- 6. Market structure of agricultural products
- 7. Prices of agricultural products
- 8. Margins, costs, and commerce efficiency
- 9. Agricultural product supply chain
- 10. Potential for commercial governance improvement

#### Recommended literatures

#### Main:

- 1. Basics of Operation and Supply Chain Management Drs Amin Widjaya Tunggal Ak, CPA, MBA 2011
- 2. Operations and Supply Chain Management, 2nd Edition David A. Collier, James R. Evans 2019
- 3. Design and Analysis of Closed-Loop Supply Chain Networks Subramanian Pazhani https://www.routledge.com/Emergi%20ng-Operations-ResearchMethodologies-and-Applications/book-series/CRCEORMA
- 4. Porter's Competitive Ability 1983 (value chain analysis chapter)
- 5. Value Chains in favor of Farmers 2012

# Supporting Books:

- 6. Halal Supply Chain Journals and Halal Production Process Assurance SystemBPJPH Ministry of Religion 2022
- 7. Complete Guide to Mastering SPSS 16, Fishbone. Forecasting Analysis (helpsanalyze data with software)

#### FARM MANAGEMENT

Module Name	Farm Management
Module level, if applicable	Intermediate
Module identification code	FST6092009
Semester(s) in which the module is taught	4
Person(s) responsible for the module	Lilis Imamah Ichdayati (Coordinator)
■ Language	English
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into seven groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 "=35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>
Credit points	3 Credit Hours (3-0)
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	All of study course in Semester 1 - 3
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	

This course is an integration course from all agribusiness courses and is a guideline for students completing their final project as a condition for obtaining a Bachelor of Agriculture degree. In this course students are trained to improve their abilities in the field of researchand community service, so it is expected that the output of research and community service reflects their scientific field, namely agribusiness.

- 1. Definition of farming, agricultural science, and classification of farming
  - a. Why farm
  - b. Farming: an understanding
  - c. Farming and Agribusiness
  - d. Agricultural Science
  - e. Farm Classification
- 2. Identify the trinity of farmers, land, crops, fish and livestock
  - a. Farmer
  - b. Farmer's Dilemma
  - c. Soil
  - d. Plant-Farm-Fish
  - e. Farmer-Land and Water
- 3. Identify and analyze the main elements of farming
  - a. Soil
  - b. Workforce
  - c. Capital
  - d. Management as an element2 of the main farming
- 4. Determine and analyze the factors that affect the success of farming
  - a. Internal factors of farming
  - b. External factors of farming
- 5. Understand the development of farming in Indonesia until the era of digitalization
  - a. Post-independence farming
  - b. ORBA mas farming
  - c. Farming after the Reformation period
  - d. Farming during the pandemic and digitalization
- 6. Understand farm development in various sectors and commodities that affect the successof farming
  - a. The purpose of agricultural development
  - b. How to develop a farm
  - c. Scope of farm development
  - d. Modernization of agricultural alsintan
- 7. TAKE TO THE FIELD TO TAKE DATA (collect primary data with farmer respondents) Theme: Agricultural Commodity Production
  - a. Division of groups according to agricultural commodities
  - b. Set up a group questionnaire
  - c. Visiting the countryside meeting with respondent farmers
  - d. Collecting data by interview method with respondent farmers

- 8. Able to understand and implement agricultural research
  - a. Understanding the importance of farming
  - b. Farm research and analysis
- 9. Able to make farm bookkeeping
  - a. Basic and types of farm bookkeeping
  - b. Bookkeeping as the basis of reorganization
  - c. Bookkeeping as a basis for policy formulation
- 10. Able to analyze agricultural economics
  - a. Principles 2 of the economics of agricultural production
  - b. Factors affecting agricultural production
  - c. Production cost
  - d. Agricultural commodity trading
- 11. Able to compile and analyze the cost structure and income of farmers in Indonesia
  - a. Cost Structure of farm production
  - b. Farm income structure
  - c. Income distribution of farming families
  - d. Application of bookkeeping and farm analysis
  - e. Shared Intercropping Fees
  - f. Farm costs and their contribution to capital formation
- 12. Collect primary data from farmer respondents
  - Theme: Agricultural Commodity Farm Bookkeeping
    - a. Division of groups according to agricultural commodities
    - b. Set up a group questionnaire
    - c. Visiting the countryside meeting with respondent farmers
    - d. Collecting data by interview method with respondent farmers
- 13. Understand and be able to apply farm planning
  - a. Mapping of farmers per geographical area of production centers
  - b. Farm budget method
  - c. Farm planning and financing
  - d. Linear planning of programming for farming
  - e. Solving the use of simplec methods
  - f. Farm diversification planning
  - g. Digitalized farm planning,

Recommended literatures

# Main:

- 1. Agricultural Science, Fadholi Hernanto, Self-Help Spreader, Jakarta.1995.
- 2. Agricultural Science, Soekartawi, A.Suharjo, 1986
- 3. Soekartawi. 2006. Farm Analysis. UI-Press: Jakarta
- 4. Agricultural Science, Agustina Sinta, UB Press, Malang. 2011
- 5. Suratiyah, K. 2015. *Farm Science Revised Edition*. Self-Help Spreaders: Jakarta

# Supporting

- Nurmalina, R., T. Sarianti, A. Karyadi. 2017. Business Feasibility Study. IPB Press:Bogor
   Omar, Hussein. 2015. Business Feasibility Study. 3rd edition. Gramedia MainLibrary: Jakarta
- 3. Padangaran, Job. 2013. *Quantitative Analysis of Agricultural Enterprise Financing*. IPB Press: Bogor
- 4. Cashmere. 2016. Financial Statement Analysis. Raja Grafindo Persada: Jakarta
- 5. Arifin. 2015. Introduction to Agricultural Economics. CV. Mujahid Press: Bandung
- 6. Boediono. 2014. Microeconomics. BPFE: Yogyakarta

#### Industrial Microbiology

Module Name	Industrial Microbiology
Module level, if applicable	Intermediate
Module identification code	FST6095233
Semester(s) in which the module is taught	4
Person(s) responsible for the module	Agustina Senjayani
I Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into five groups of structuredassignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 85.3 hours</li> </ul>
Credit points	3 Credit Hours (2-0) □ <mark>2.66</mark> ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	-
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation, flipped classroom
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	

The course course provides an overview of the principles of utilizing microorganism activities and processes (fermentation) in agro-industry and its various applications to solve food and non-food problems and increase added value.

In this course students are trained to master the principles of industrial microbiology to apply it in agro-industry in solving various problems (food and non-food) and increasing the competitiveness of products (agricultural products) through microorganism utilization

#### Lecture (Class work)

1. Introduction to Industrial Microbiology

- a. Scope of industrial microbiology, its position among other branches (food, medical, and environmental microbiology) and its role in relation to agribusiness (downstreamsubsystem)
- b. Microbes, domain, characteristics and roles and utilization in agro-industry
- 2. Nutrition, growth and metabolism of microbes
  - a. Source of energy
  - b. Microbial nutrition categories
  - c. Microbial growth phase
  - d. Factors affecting microbial growth
  - e. Microbial metabolism

#### 3. Metabolic pathways of industrial microbial biosynthetic product

- a. Nature of the Metabolic Pathways
- b. Primary and Secondary Metabolites as products of industrial microbiology
- 4. Media and sources of microbial nutrition in the microbial industry
  - a. Media and Nutrition in the microbial industry
  - b. Basic nutritional requirements for industrial microbial media
  - c. Criteria for selecting raw materials
  - d. General raw materials, growth factors, water, sources of carbohydrates and proteinsin industrial microbes
  - e. Utilization of plant waste (starch, cellulose, hemicellulose, lignin)

#### 5. Fermenter: operation, extraction and sterilization of industrial microbial products)

- a. Definition of fermentor/ bioreactor
- b. Selection of bioreactors
- c. Type of Bioreactor
- d. Agitation and Aeration

#### 6. Solid Substrate Fermentation

- a. Scope of SSF
- b. Application of SSF
- c. Pros and Cons/limitation

#### 7. Liquid Substrate Fermentation

- a. Scope of LSF
- b. Application of LSF
- c. Pros and Cons/limitation
- 8. Production of Functional Compounds
  - a. Fermentation principles for the production of Functional Compounds
  - b. Production of functional compounds from various sources: fermented milk, meat,grains, seaweed
- 9. Probiotics
  - a. Definition, sources, types, requirements, therapeutic effects of probiotics
  - b. Various examples of commercial probiotic products

# 10. Bioethanol

- a. Advantages of bioethanol
- b. Raw material for bioethanol
- c. The principle of bioethanol production
- d. Development of Technology
- e. Bioethanol Production Process

# 11. Single Cell Protein

- a. Definition of SCP
- b. Production of SCP
- c. Safety Aspect and consumer acceptance of SSP
- d. SCP-producing microorganisms (algae, fungi, bacteria)
- e. Economic aspects of the SCP

# 12. Inoculum Production

- a. Bread yeast inoculum production;
- b. Production of rhizobacterial inoculums
- c. Production of arbuscular mycorrhizal fungi inoculum

# 13. Biosurfactant Production

- a. Microorganisms producing biosurfactants
- b. Classification of biosurfactants
- c. Biosurfactant Production Process
- d. Method of Analysis
- e. Benefits

# 14. Pigmen Production

- a. Fermentation Process
- b. Pigment Production (liquid, solid fermentation)
- c. Pigment Characteristics of Microorganism

# Recommended literatures

- 1. Mikrobiologi Industri Pertanian. Nur Hidayat, dkk. 2018, UB Press
- Modern Industrial Microbiology and Biotechnology. Second Ed. Okafor N and OkekeBC. 2017. CRC Press Taylor & Francis Group, Boca Raton
- 3. Mikrobiologi Pangan. Winiati P Rahayu dan C.C. Nurwitri. 2012. IPB Press, Bogor.
- 4. Modern Food Microbiology seventh edition. James M. Jay, Martin J Loessner, and David A Golden. 2005. Springers Science, USA
- 5. Journals

#### **Basic Chemistry**

∎ Module Name	Basic Chemistry
<ul> <li>Module level, if applicable</li> </ul>	-
<ul> <li>Module identification code</li> </ul>	FST6096201
<ul> <li>Semester(s) in which the module is taught</li> </ul>	4
<ul> <li>Person(s) responsible for the module</li> </ul>	Eny Dwiningsih (Coordinator)
∎ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23 h 20 m</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 83 hours 20 minutes</li> </ul>
Credit points	2 Credit Hours (2-0) 2,8 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
<ul> <li>Recommende d prerequisites</li> </ul>	-
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
<ul> <li>Forms of assessment</li> </ul>	Attitude 5%, Structured assignment 25%, Midterm exam 30%, Final exam 30%, Present 10%
Intended learning outcomes	

- 1. Mahasiswa memiliki pengetahuan tentang manajemen agribisnis, sosial ekonomi pertanian dan pengetahuan terkait (Students have knowledge of agribusiness management, agricultural socio-economics and other related knowledge).
- 2. Mahasiswa mengetahui standar produk agribisnis dan pangan (Students know the standard of agribusiness and food products).
- 3. Mahasiswa memiliki kemampuan mengidentifikasi dan menganalisis berbagai masalah, potensi dan prospek serta merekomendasikan alternatif pengambilan keputusan dalam pengembangan agribisnis baik dengan metode kuantitatif dan kualitatif (Students have the ability to identify and analyze problems, potentials and prospects as well as recommend alternative decision-making in agribusiness development using both quantitative and qualitative methods).

Module content
1. Nutritional Needs and Food Problems
2. water
3. Carbohydrate
4. Protein
5. Fats and Oils
6. Vitamin
7. Mineral
8. Foodstuff Color
9. Taste of food
10. Food Additives
11. Toxic Compounds and Contaminants
Recommended literatures
Main literatures:
1. CHEMICAL, FOOD AND NUTRITION. 2004. F.G WINARNO.
2. Basic Chemistry. Edisi 3. 2003. Raymond Chang.
3. Food Chemistry 4th Revised and Extended Edition. 2009. Grosch, et al. Springer.
4. Deman, J., 1999, Principles of Food Chemistry 3rd ed, Aspen.
5. FENNEMA'S FOOD CHEMISTRY FIFTH EDITION . edited by Srinivasan
Damodaran, Kirk L. Parkin. 2017. CRC Press.

Supporting literatures: Related journals 1.

# AGROCLIMATOLOGY

■ Module Name	Agroclimatology	
■ Module level,if	-	
applicable		
Module identification code	FST6092031	
Semester(s) in which the module is taught	4	
Person(s) responsible for the module	Armaeni Dwi Humaerah	
■ Language	Indonesian	
Relation to curriculum	Compulsory Course for undergraduate program inAgribusiness	
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into six groups of structured assignments. Each group was assigned to work on a specifictopic relevant to the lecture and presented in the class.	
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23 h 20 m</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 83 hours 20 minutes</li> </ul>	
Credit points	2 Credit Hours (2-0)  2,8 ECTS	
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>	
Recommende d prerequisites	Fundamentals of Agronomy	
■ Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation	
■ Forms of assessment	Attitude 15%, Structured assignment 15%, Midterm exam30%, Final exam 30%, Paper and Presentation 10%	
Intended learning outcomes		
<ol> <li>Students have an understanding of the meaning and scope of agroclimatology and can utilize weather and climate data in managing plants and their environment to obtain maximum production.</li> <li>Students are able to carry out climate classification using various classification methods</li> </ol>		

- 1. Introduction, the meaning, scope and Al-Qur'an insights about climate
- 2. Atmosphere
- 3. Solar radiation
- 4. Temperature and humidity
- 5. Air pressure and wind
- 6. Cloud and precipitation
- 7. Evapotranspiration
- 8. Climate classification
- 9. The Climate of Indonesia
- 10. Water balance
- 11. Weather/climate modification
- 12. Weather anomaly
- 13. Climate change and its impact on agriculture

Recommended literatures

- 1. Handoko. 1994. Klimatologi Dasar. Dunia Pustaka Jaya, Jakarta.
- 2. Rusmayadi, 2012. Pertanian dalam Bayang-Bayang Iklim Ekstrim. P3AI Universitas Lambung Mangkurat, Banjarmasin.
- 3. Rusmayadi, 2013. Iklim Mikro, Teori, pengukuran dan analisisnya. P3AI Universitas Lambung Mangkurat, Banjarmasin.
- 4. Sabaruddin, L. 2015. Agroklimatologi.
- 5. Soemeinabudhy, Sukartono dan Silawibawa. 2006. Agroklimatologi. UPT Mataram University Press.
- 6. Tjasyono, Bayong. 1999. Klimatologi Terapan. Pionir Jaya, Bandung.

# PRACTICE OF AGROCLIMATOLOGY

■ Module Name	Practice of Agroclimatology
Module level,if applicable	
Module identification code	FST6092131
Semester(s) in which the module is taught	5
Person(s) responsible for the module	Armaeni Dwi Humaerah
■ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program inAgribusiness
Teaching methods, contact hours	The courses are delivered through experiment learning projects which are enriched with relevant feedback and supervision followed by discussion. Students are divided intofour groups of action learning projects. Each group assigned to work on experimental specific topic related to the lectures.
■ Workload	<ul> <li>Practical: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 82 hours : 30 h = 2,73 ECTS</li> </ul>
Credit points	1 Credit Hours (0-3) ≈ 2.73 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommende d prerequisites	Fundamentals of Agronomy
■ Media employed	Practical Guidebook
■ Forms of assessment	Practical assignment 25%, Skills and Attitude 15%, Mid-termtest 30%, Final test 30%.
Intended learning outcomes	

- 1. Students are able to cultivate plants according to climatic conditions
- 2. Students are able to modify the microclimate according to plant growthrequirements.
- 3. Students are able to carry out evapotranspiration estimation and land waterbalance analysis.

# Lecture (Class work)

- 1. Land Preparation
- 2. Basic fertilization and measurement of climate elements (micro) on cultivatedland
- 3. Planting
- 4. Modify the microclimate through surface changes by installing mulch
- 5. Measurement of microclimate elements and soil acidity on surface modified bymulch application
- 6. Measurement of plant growth parameter on different mulch
- 7. Fertilization
- 8. Estimation of evapotranspiration
- 9. Water balance calculation
- 10. Harvest and measurement of yields parameter

Recommended literatures

- 1. Handoko. 1994. Klimatologi Dasar. Dunia Pustaka Jaya, Jakarta,
- 2. Rusmayadi, 2012. Pertanian dalam Bayang-Bayang Iklim Ekstrim. P3AIUniversitas Lambung Mangkurat, Banjarmasin
- 3. Rusmayadi, 2013. Iklim Mikro, Teori, pengukuran dan analisisnya. P3AIUniversitas Lambung Mangkurat, Banjarmasin.
- 4. Sabaruddin, L. 2015. Agroklimatologi. CV. Alfabeta, Jakarta
- 5. Soemeinabudhy, Sukartono dan Silawibawa. 2006. Agroklimatologi. UPTMataram University Press.
- 6. Tjasyono, Bayong. 1999. Klimatologi Terapan. Pionir Jaya, Bandung.

#### **SEMESTER 5**

#### **Risk Management**

Module Name	Risk Management
Module level, if applicable	Advanced
Module identification code	FEB6081306
Semester(s) in which the module is taught	5
Person(s) responsible for the module	Akhmad Mahbubi (Coordinator)
■ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 85.3 hours</li> </ul>
Credit points	3 Credit Hours (3-0) □ 2.66 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	An Introduction Of Agribusiness, The Basic of Management
Media employed	Classical teaching tools with projector, LCD and TV media withPower Point presentation
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Structured assignment40%
Intended learning outcomes	

Risk is very closely related to the occurrence of irregularities that cause losses. Risks a lot used in the context of decision making, risk is defined as the chance that an event willoccur bad as a result of an action. The higher the degree of uncertainty of an event, the higher the risk caused by that decision. In the world of agribusiness, this condition is always there and demanding attention of the perpetrator or management to manage it properly through risk management.

Lecture (Class work)

- 1. Risk on Islamic perspective
  - a. The arguments regarding risk in Islam
  - b. Risk Management since the Prophets
  - c. Halal Risk and sustainability In the Holy Quran
- 2. The concept of agribusiness risk
  - a. Risk
  - b. Agribusiness
  - c. Risk in agribusiness
- 3. The type of agribusiness risk regarding perspective
  - a. reason,
  - b. consequences,
  - c. events,
  - d. activities
  - e. external factors
- 4. The concept, benefits, process and instruments of agribusiness risk management
  - a. The concept of agribusiness risk management
  - b. The benefit of agribusiness risk management
  - c. The process of agribusiness risk management
  - d. The instrument of agribusiness risk management
- 5. The case study of agribusiness risk management (research review)
  - a. Identification
  - b. Measurement
  - c. Mapping
  - d. Strategy
- 6. The case study of agribusiness risk management (field review)
  - a. Identification
  - b. Measurement
  - c. Mapping
  - d. Strategy
- 7. Halal risk mitigation in the beef supply chain
  - a. Identification
  - b. Measurement
  - c. Mapping
  - d. Strategy

- 8. Halal risk mitigation in the beef supply chain
  - a. Identification
  - b. Measurement
  - c. Mapping
  - d. Strategy
- 9. Risk management based on farm
  - a. Climart smart agriculture,
  - b. Diversification
  - c. Asset based strategy and income
- 10. Risk management based on financial
  - a. Insurance
  - b. Micro finance
- 11. Risk management based on market
  - a. Contract farming
  - b. Future Market
  - c. warehouse receipt
- 12. Risk management based on government program
  - a. Public food grain reserve
  - b. Disaster assistance program
  - c. Social protection
- 13. Risk management ISO 31.000 : 2018 (Introduction)
- 14. Risk management ISO 31.000 : 2018 (advanced)

Recommended literatures

Major references:

- 1. Wastra, A.R dan Mahbubi, A. 2013. Risiko Agribisnis, UIN Jakarta press
- 2. Gunjal, K. 2016. Agricultural Risk Managament Tools, PARM.
- 3. Dewi Hanggraeni, 2010, Pengelolaan Risiko Usaha, Universitas Indonesia, Jakarta
- 4. Irham Fahmi, 2010, Manajemen Risiko, Teori, Kasus dan Solusi, Alfabeta, Bandung

5. Tony Pramana, 2011, Manajemen Risiko Bisnis, CV. Sinar Ilmu Publishing, JakartaMajor reference

1. Maman, U, Mahbubi, A dan Jie F. (2018). Halal risk mitigation in the Australian - Indonesian red meat supply chain. *Journal of Islamic Marketing*, Vol. 9 No. 1 pp. 60 - 79

# Agricultural Development

Module Name	Agricultural Development
Module level, if applicable	Intermediate
Module identification code	FST6092010
Semester(s) in which the module is taught	5
Person(s) responsible for the module	Rahmi Purnomowati
I Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The courses are delivered through lectures enriched with relevant examples and followed by short discussion. Students are divided into five groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 weeks = 35 h</li> <li>Structured activities: 3 h x 14 weeks = 42 h</li> <li>Independent study: 3 h x 14 weeks = 42 h</li> <li>Exam: (3x50 min) x 2 times = 5 h;</li> <li>Total = 124 hours: 30 hours =4,13 ECTS</li> </ul>
Credit points	3 Credit Hours (3-0)  4,13 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	Introduction on Economics; Introduction on Agribusiness
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	

The course provides an overview on the dimensions of agricultural development planning and various government policies used in agricultural development planning. Students are expected to be able to create agricultural development plans, to carry out regional and national agricultural development plans and to establish communication with various stakeholders for agricultural development in the context of formulating agricultural development plans after take this course.

Module content		
Lecture (Class work)		
1. Agricultural Development Planning and its scope		
<ol><li>System and Process of Agricultural Development Planning as part of the</li></ol>		
National Development Planning		
3. Commodity-based Agricultural Development Planning		
4. Agricultural Development in the Regions		
5. Agricultural development planning across sectoral		
<ol> <li>Modern and Ecological Dimensional Agricultural Planning Principles</li> <li>Quatring bla Agriculture clause and a lenging</li> </ol>		
7. Sustainable Agriculture development planning		
<ol> <li>preparation of the Agricultural Extension Program as part of Agricultural Development Planning</li> </ol>		
9. Implementation of Integrated Agricultural System Planning		
10. Agricultural Financing and Partnership Patterns as an Important Part in		
Preparing Agricultural Development Planning		
11. Government Policy in Agricultural Development		
12. Integrated agricultural practices are carried out in various countries and can be		
implemented in the preparation of agricultural development plans in Indonesia		
Recommended literatures		
1. Ellis, F. (1992). Agricultural Policies in Developing Countries. New York: Cambridge		
University Press.		
2. Jiaravanon, S. (2007). Masa Depan Agribisnis Indonesia: Prespektif Seorang Praktisi.Orasi		
IIIIIan. 3 Bearson S. Cotsch, C. Bahri, S. (2004) Application of the Deliny Analysis Matrix in		
3. Pearson, S., Gotscn, C., Bahri, S. (2004). Application of the Policy Analysis Matrix in Indonesian Agriculture. Jakarta: Yayasan Obor.		
4. Waterston, A. (1965). Development Planning Lessons of Experience. Baltimore: TheJohn		
Hopkins University Press.		
5. Various journals		

# Agro-Product Processing Technology/TPHP

Module Name	Agro-Product Processing Technology/TPHP	
Module level, if applicable	Intermediate	
Module identification code	FST6092032	
Semester(s) in which the module is taught	5	
Person(s) responsible for the module	Agustina Senjayani	
I Language	Indonesian	
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness	
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into five groups of structuredassignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.	
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 weeks = 23.3 h</li> <li>Structured activities: 2 h x 14 weeks = 28 h</li> <li>Independent study: 2 h x 14 weeks = 28 h</li> <li>Exam: (2x50 min) x 2 times = 3,33 h;</li> <li>Total = 83.3 hours: 30 hours =2,76 ECTS</li> </ul>	
Credit points	2 Credit Hours (2-0)  2,76 ECTS	
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>	
Recommended prerequisites	Introduction to Agro-Product Materials/PBA (Code: FST6092022)	
■ Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation, flipped classroom	
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%	
Intended learning outcomes		

The course provides an overview of the principles of post-harvest handling; factors of deterioration and preparation of agricultural products (food and non-food) for processing, various technologies in maintaining the "good" factors of food, increasing, and extending the use period; various technology applied to fulfill consumers desires; standards must be met, and proper packaging must be applied.

Lecture (Class work)

- 1. Postharvest handling and preparation for processing
  - a. Definition and scope of technology
  - b. Sources and types of plant and animal-based food materials
  - c. Characteristics of agricultural products
  - d. Deterioration and material quality deviation
- 2. Raw material properties
  - a. Raw material properties
  - b. Functional Properties
  - c. Raw material Specifications
  - d. Storage and Transportation of Raw material
  - e. Cleaning, Sorting and Grading
- 3. Thermal Processing and Preservation Techniques
  - a. Thermal processing: definition, principles, scope, type, process, equipment, Application (thermisation, pasteurization, sterilization)
  - b. Preservation techniques (sugar, salt, spices); food additives
- 4. Freezing, Evaporation and Dehydration
  - a. Refrigeration Methods and Equipment; effects on quality
  - b. Evaporation (Concentration, Condensing): general principles, process, equipment, application
  - c. Dehydration (Drying): process, equipment, application
- 5. Baking, Extrusion, Frying
  - a. The Baking Process, fermentation, quality; Gluten polymer Structure and it's alternative The Modified Cassava (Mocaf)
  - b. The Extrusion Process: general principles, advantages, equipment, application
  - c. Frying: general principles, equipment, application, oil absorption
- 6. Irradiation and Ultrasound Technology
  - a. Irradiation: principles, effects, equipment, control and dosimetry, safety aspects
  - b. Power Ultrasound: definition, generation, system types, application
- 7. Safety in Food Processing
  - a. Safe Design, Food Safety Hazards, Total Food Safety
  - b. Prerequisite GMP Program, HACCP System
- 8. Process control and standardization
  - a. Measurement of Process Parameter; control system
  - b. SNI ISO; National Quality infrastructure; Export Quality infrastructure
- 9. Processing Industry Food crops base, aspects:
  - a. Downstream products
  - b. Type of industry
  - c. Challenges and opportunities,
  - d. Market and processing technology
  - e. Industrial policy
  - f. Export and import
- 10. Processing Industry Estate crops base, aspects:
  - a. Downstream products
  - b. Type of industry
  - c. Challenges and opportunities,

- d. Market and processing technology
- e. Industrial policy
- f. Export and import
- 11. Processing Industry Dairy base, aspects:
  - a. Downstream products
  - b. Type of industry
  - c. Challenges and opportunities,
  - d. Market and processing technology
  - e. Industrial policy
  - f. Export and import

# 12. Processing Industry - Poultry Commodity base, aspects:

- a. Downstream products
- b. Type of industry
- c. Challenges and opportunities,
- d. Market and processing technology
- e. Industrial policy
- f. Export and import

# 13. Processing Industry - Fisheries Commodity base, aspects:

- a. Downstream products
- b. Type of industry
- c. Challenges and opportunities,
- d. Market and processing technology
- e. Industrial policy
- f. Export and import

# 14. Package and Packaging

- a. Purpose of packaging
- b. Type of packaging
- c. Packaging safety
- d. Packaging technology
- e. Packaging industry: challenges, opportunities
- f. Standards and policies

# Recommended literatures

- 1. Food Processing Handbook. James G Brennan. 2006. WILEY-VCH Verlag GmbH &Co. KGaA, Weinheim
- 2. Processing and Impact on Active Components in Food. 2015. Preedy V, Ed. ElsevierInc. London
- 3. Food Processing Technology, Principles and Practice. 2nd Edition. Fellows, P. 2000. Woodhead Publishing Limited and CRC Press LLC, Cambridge England
- 4. Food Preservation Techniques. Zeuthen P & Sorensen LB. Editor. 2003. Woodhead Publishing Limited and CRC Press LLC, Cambridge England
- 5. Keamanan Pangan. 2004. Winarno, FG. MBRIO Press
- 6. Freezing of fruits and vegetables: An agribusiness alternative for rural and semi- rural areas. Gustavo V BarbosaCanovas. 2005. Washington State University. USA.FAO. Roma
- 7. Teknologi Proses Pengolahan Pangan. 2008. Muhtadi TR. Dept. Ilmu dan TeknologiPangan. IPB
- 8. Journals

#### Practice of Agro-Product Processing Technology

Module Name	Practice of Agro-Product Processing Technology/ (Praktikum TPHP)
Module level, if applicable	Basic
Module identification code	FST6092033
Semester(s) in which the module is taught	5
Person(s) responsible for the module	Agustina Senjayani
Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The courses are delivered through experimental learning projects which are enriched with relevant feedback and supervision followed by discussion. Students are divided into five groups of action learning projects. Each group assigned to work on experimental specific topic related to the lectures and presented the experiment result in the class.
■ Workload	<ul> <li>Experimental learning in laboratory: (2 x 50 min)x 14 weeks = 23,3 h</li> <li>Structured Assignment: 2 h x 14 weeks = 28 h</li> <li>Independent study: 2 h x 14 weeks = 28 h</li> <li>Exam: (2 x 50 min)x 2 times = 3,33 h;</li> <li>Total = 82,67 hours: 30 hours =2,76 ECTS</li> </ul>
Credit points	1 Credit Hours (0 – 1) □ 2,76 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>100% attendance in experimental laboratory and structuredtask</li> </ul>
Recommended prerequisites	Introduction to Agro-Product Materials/PBA (Code: FST6092022) Agro-Product Processing Technology/TPHP (Code: FST6092033)
Media employed	Experimental Learning projects in Laboratory using Lab. Equipment; classical teaching tools using whiteboard and marker for supervision and feedback; projector, LCD and TVmedia with Power Point presentation for project presentation
Forms of assessment	Midterm exam 25%, Final exam 25%, Present 10%, Structured assignment 40%
Intended learning outcomes	

The course equips students with practical skills to utilize the principles of processing technology in maintaining the "good" factors of agricultural products, improving them, extending their use life, and technology to fulfill either consumer desires, safety standards as well as the right packaging design. Delivered through experimental learning, several techniques and processing methods studied include: processing with sugar, salt, fermentation, food additives; thermal processing (blanching, pasteurization), chilling, freezing, baking, drying, packaging observation and packaging design.

#### Experimental Learning (Lab work)

- 1. Laboratory Protocol and report
  - a. Principles of conducting Lab Work
  - b. Lab Safety Rules
  - c. Lab Notebook and report format
  - d. Writing and Presenting Experimental report
- 2. Preservation techniques using sugar, salt, and fermentation processes
  - a. Tropical fruit jam processing
  - b. Pickle processing
  - c. Fermentation (tempe, tape, yogurt)
- 3. Thermal Processing
  - a. Application of thermal processing (blanching, pasteurization, refrigeration) combined with food additives on Clarified Juice processing
  - b. Sensory Affective testing and analysis
- 4. Evaporation and Dehydration
  - a. Spices drying
  - b. Fruit drying
- 5. Refrigeration
  - a. Application of chilling, aging and refrigeration on ice cream making
  - b. Sensory Affective Testing and Analysis
- 6. Baking
  - a. Gluten vs Modified cassava (Mocaf) on baking cake, cookies, pizza
  - b. Sensory Affective testing and analysis
- 7. Microwave for food sterilization
- 8. Field Study on food processing sanitation, hygiene and food additives
  - a. Food processing and manufacturer observation
  - b. GMP/SSOP/HACCP Evaluation
- 9. Food Packaging Observation
  - a. Materials
  - b. Product, distribution, environmental, and market needs and wants
  - c. Packaging Safety
  - d. Design

# 10. Food Packaging and Labels Design

- a. Purpose of packaging
- b. Materials and type of packaging
- c. Packaging safety
- d. Design Principles

Recommended literatures

1. Food Processing Handbook. James G Brennan. 2006. WILEY-VCH Verlag GmbH &

Co. KGaA, Weinheim

- 2. Processing and Impact on Active Components in Food. 2015. Preedy V, Ed. ElsevierInc. London
- 3. Food Processing Technology, Principles and Practice. 2nd Edition. Fellows, P.2000. Woodhead Publishing Limited and CRC Press LLC, Cambridge England
- 4. Food Preservation Techniques. Zeuthen P & Sorensen LB. Editor. 2003. Woodhead Publishing Limited and CRC Press LLC, Cambridge England
- 5. Keamanan Pangan. 2004. Winarno, FG. MBRIO Press
- 6. Teknologi Proses Pengolahan Pangan. 2008. Muhtadi TR. Dept. Ilmu dan TeknologiPangan. IPB
- 7. Pedoman Praktikum Teknologi Pengolahan Hasil Pertanian (TPHP) Semester 5 Agribisnis FST UIN Jakarta. 2023. Penyusun Agustina Senjayani
- 8. Journals

# INNOVATION ENGINEERING

•	Module Name	Innovation Engineering
•	Module level, if applicable	
•	Module identification code	FST6098261
•	Semester(s) in which the module is taught	5
•	Person(s) responsible for the module	Nunuk Adiarni (Coordinator)
•	Language	Indonesian
•	Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
•	Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
•	Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 85.3 hours</li> </ul>
•	Credit points	2 Credit Hours (2-0) ≈ 2.66 ECTS
•	Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
•	Recommended prerequisites	All of study course in previous semester
•	Media employed	Classical teaching tools with projector, LCD, and TVmedia with Powerpoint presentation
•	Forms of assessment	Present 5%, Attitude 15%, Assignment structured 40%, Mid-term test 20%, Final test 20%.
-	Intended learning outcomes	
<ol> <li>Able to apply religious, national and ethical values, especially in food.</li> <li>Knowing agriculture and food business standards</li> </ol>		

Lecture (Class work)

- 1. Engineering and the scope of engineering
- 2. The meaning of innovation, disruption, change, and the importance of innovation
- 3. The innovative person and the innovative enterprise
- 4. Driving and constraining forces of innovation
- 5. Driving innovation and Transformational leadership
- 6. Design thinking empathy map
- 7. BMC to BMI
- 8. BMI planning
- 9. Driving execution

#### Recommended literatures

#### Primary

- 1. Rhenald Kasali (2017) Disruption. Gramedia. Jakarta
- 2. Ade Febriansyah. Editor. (2010). Innovation. Prasetya Mulya. Jakarta
- 3. Osterwalder A & Pigneur Yves. 2012. Business Model Canvas. Elex Media K.Jakarta
- 4. Amit Raphael & Zott Christoph. 2010. Business Model Innovation. IESE BusinessSchool. Nevarra
- 5. Chesbrough Henry. 2010. Business model Innovation. Elsevier.
- 6. REGULATION OF THE MINISTER OF RISET, TECHNOLOGY AND HIGHER EDUCATION OF THE REPUBLIC OF INDONESIA NUMBER 29 OF 2019 concerning Measurement and Determination of the level of innovation readiness
- 7. Law number 11 of 2019 concerning the National System of Science and Technology
- 8. Katsinov Manual metres

#### Support

Materials from public sources on innovation figures

# MARKETING MANAGEMENT

■ Module Name	Marketing Management	
■ Module level,if		
applicable		
Module identification code	FEB6081104	
Semester(s) in which the module is taught	5	
Person(s) responsible for the module	Zulmaneri (Coordinator)	
■ Language	Indonesian	
Relation to curriculum	Compulsory Course for undergraduate program inAgribusiness	
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.	
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours</li> </ul>	
Credit points	3 Credit Hours (3-0) 4.1 ECTS	
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>	
Recommende d prerequisites	Manajemen Agribisnis, Manajemen Rantai Pasok dan Manajemen Produksi dan Operasi	
Media employed	Classical teaching tools with projector, LCD, and TV mediawith Powerpoint presentation	
■ Forms of assessment	Present 5%, Attitude 15%, Assignment structured 40%, Mid-term test 20%, Final test 20%.	
Intended learning outcomes		
<ol> <li>Students are able to have professional leadership</li> <li>Students are able to design research in the agribusiness sector</li> <li>Students are able to understand agricultural and food business standards</li> <li>Students are able to identify and analyze various potential problems and prospects as well</li> </ol>		

- as recommend alternative decision making in agribusiness development using both quantitative and qualitative methods
- Students are able to identify, process, analyze and utilize agribusiness data
   Students demonstrate intellectual independence in planning and solving agribusiness problems

Module con	tent				
Lecture (Cla	ss work)				
1. Types of function	of agribusiness commodity markets along with market characteristics and ns				
2. Agribus accordi	siness Marketing System Concept and knowledge related to Marketing ng to Islamic Sharia (like as Rasulullah)				
3. Market concep	ing Management Concepts; Kotler marketing strategy concept, product lifecycle t in marketing.				
4. Formul adapted designe	ation of a complete Marketing Strategy: STP, and marketing mix (4P, 7P, 4C) which is d to the conditions of the commodity/product for which the Marketing plan is to be ed.				
5. Concep	ot of consumer behavior of agribusiness products				
6. The compromot	ncept of online marketing, e-commerce utilizes social media, marketplaces in ing products.				
7. Examir young j	ing various marketing journals, consumer behavior journals, lifestyle trends among people in consuming vegetable and fruit products.				
8. Instruct	tions for making a simple marketing research proposal for agribusiness				
9. Market have be	<ol> <li>Marketing practices for agribusiness products are in accordance with marketing plans that have been designed independently.</li> </ol>				
■ Recommen	ded literatures				
Utama					
1. Phillip ł 3-4	Kotler and Kevin Lane Keller the latest Edition Marketing management Part. Chapters				
2. Barnare fourth e	d Freddie, Akridge Jay, Dooley Frank and Foltz John. 2012. Agribusiness Management. edition. Routledge. London				
3. Freddy	Rangkuti; latest edition (min 2007) Marketing Research				
4. Agribus	siness marketing in the book AGRIBUSINESS MANAGEMENT 4th Edition 2014				
5. Consur	ner behavior (Prof Ujang Sumarwan)				
6. Collect	ion of research on consumer behavior and marketing analysis (Prof Ujang Sumarwan)				
Penunjang					
1. Market	ing prospects for agribusiness products				
2. Comple	ete Guide to Mastering SEM, SPSS 16 (helps data analysis with software				

3. Various sources

# **Scientific Writing Technique**

Module Name	Scientific Writing Technique	
Module level, if applicable	Beginner (Foundational Courses)	
Module identification code	FST6092037	
Semester(s) in which the module is taught	5	
Person(s) responsible for the module	Titik Inayah	
■ Language	Indonesian	
Relation to curriculum	Compulsory course for undergraduate program in Agribusiness	
Teaching methods, contact hours	The lecturer delivers course topics before the practicum begins. Students are divided into five groups, each assigned to practice according to the subject every week. Then students are given the task of making a scientific paper.	
■ Workload	<ul> <li>Lecture (class): (2 x 50 min) x 14 wks = 23.3 h</li> <li>Structured activities: 2 h x 14 wks = 28 h</li> <li>Independent study: 2 h x 14 wks = 28 h</li> <li>Exam: 2 h x 2 times = 4 h;</li> <li>Total = 83.3 hours : 30 h = 2,78 ECTS</li> </ul>	
Credit points	1 Credit Hours (0-2) □ 2,78 ECTS	
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>	
Recommended prerequisites	All of the study courses in semesters 1-4	
Media employed	Classical teaching tools with projector, LCD, and TV mediawith Powerpoint presentation	
■ Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%	
Intended learning outcomes		

The Scientific Paper Writing Engineering course is one of the compulsory subjects for 5thsemester agribusiness students as a basis for writing scientific papers, especially theses. This course covers understanding the principles of writing scientific papers to discussing tips and tricks for writing original scientific papers and avoiding plagiarism. The benefit of this course is that it helps students produce writing that follows the rules of scientific writing.

- 1. Definition and benefits of writing scientific papers
- 2. The principles of writing scientific papers
- 3. The steps in the preparation of scientific papers
- 4. Procedure for presenting quantitative and qualitative data
- 5. Procedure for writing citations in writing scientific papers
- 6. Reference writing style/format (bibliography)
- 7. Application reference manager (Mendeley, Zotero, etc.)
- 8. Anti-Plagiarism Application (Turnitin)
- 9. Writing Scientific Papers based on guidelines from the Agribusiness Study Program
- 10. Techniques for presenting scientific papers

Recommended literature

- 1. Anshori, D.S (2013). "Modul 1: Basic concepts of scientific writing. Pusbangprodik BPSDMPK PMP Kemdibud.
- 2. Rullyana, Gema. (2020, September 01). Mendeley Reference Management Tutorial. https://www.academia.edu/37756376/Tutorial Manajemen Referensi Mendeley
- 3. Sudjana, N. (2005). The demands of writing scientific papers. Papers, Thesis, Dissertation. Sinar Baru Algesindo
### **RESEARCH METHODOLOGY**

Module Name	Research Methodology
<ul> <li>Module level,if applicable</li> </ul>	-
<ul> <li>Module identification code</li> </ul>	UIN6000209
<ul> <li>Semester(s) in which the module is taught</li> </ul>	5
Person(s) responsible for the module	Lilis Imamah Ichdayati (Coordinator)
∎ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 "=35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>
Credit points	3 Credit Hours (3-0) ≈ 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
<ul> <li>Recommende d prerequisites</li> </ul>	-
<ul> <li>Media employed</li> </ul>	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
<ul> <li>Forms of assessment</li> </ul>	Present 10%, Mid-Term Exam 30%, Final Exam 40%, Task/Response 20%
Intended learning outcome	
After attending this course Methods in Producing Quality	e, students have the ability to Know, Understand, and ApplyResearch Research in the Field of Agribusiness.

Module	content

- 1. Thinking process in the search for scientific truth in research
- 2. The process of scientific thinking in research and the stages of research
- 3. Phenomena, concepts, constructs and variables in agribusiness research
- 4. The role of theory, library materials, and research results in compiling research design
- 5. Reasoning framework in agribusiness research
- 6. Research design based on qualitative and quantitative research nature
- 7. Types of variables and relationships between variables in agribusiness research
- 8. Population and sample in agribusiness research
- 9. Develop forms of measurement of research variables and indicators
- 10. Sorting a questionnaire : Formulates a query list as a data collection instrument
- 11. Test Instrument Validity and Reliability
- 12. Presentation of data: Categorization and tabulation of research data
- 13. Data analysis : Statistical and nonstatistical analysis models
- 14. Data Analysis based on the nature of qualitative and quantitative research

### Recommended literatures

- 1. Bungin, Burhan. 2011. Qualitative Research: Communication, Economics, Public Policy and OtherSocial Sciences. Kencana, Prenada media grup. Jakarta
- 2. Muhammad. 2008. Islamic Economic Research Methodology, Quantitative Approach. Rajawali Press.Jakarta
- 3. Nazir, Moh. 2003. Research Methods. Penerbit Ghalia Indonesia. Jakarta
- 4. Sugiyono. 2002. Business Research Methods. CV Alfabeta. Bandung
- 5. Sugiyono. 2005. Understanding Qualitative Research. CV Alfabeta. Bandung
- 6. Sugiyono. 2005. Statistics for Research. CV Alfabeta. Bandung
- 7. Supranto. 2011. Customer Satisfaction Level Measurement. PT Rineka Cipta. Jakarta

#### STRATEGIC MANAGEMENT

Module Name	STRATEGIC MANAGEMENT
<ul> <li>Module level, if applicable</li> </ul>	
<ul> <li>Module identification code</li> </ul>	FEB6081106
<ul> <li>Semester(s) in which the module is taught</li> </ul>	5
<ul> <li>Person(s) responsible for the module</li> </ul>	Mudatsir Najamuddin
∎ Language	Indonesian
<ul> <li>Relation to curriculum</li> </ul>	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into five groups of structuredassignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	• Lecture (class): $(3 \times 50 \text{ min}) \times 14 \text{ wks} = 2100 \text{ "}=35 \text{ h}$ • Structured activities: $3 \text{ h} \times 14 \text{ wks} = 42 \text{ h}$ • Independent study: $3 \text{ h} \times 14 \text{ wks} = 42 \text{ h}$ • Exam: lecture $2 \text{ h} \times 2 \text{ times} = 4 \text{ h}$ ; • Total = 123 hours : $30 \text{ h} = 4.1 \text{ ECTS}$
Credit points	3 Credit Hours (2-1) ≈ 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
<ul> <li>Recommende d prerequisites</li> </ul>	-
<ul> <li>Media employed</li> </ul>	Classical teaching tools with projector, LCD, and TV mediawith Powerpoint presentation
<ul> <li>Forms of assessment</li> </ul>	Present 5%, Attitude 15%, Assignment structured 40%, Mid- term test 20%, Final test 20%.
Intended learning outcomes	
<ol> <li>To develop student's capability to think strategically about a company, its business position, and how it can gain sustainable competitive advantage and sustainable development.</li> <li>To build student's skills in conducting strategic analysis in a variety of industries and competitive situations.</li> <li>To improve student's ability to manage the organization process by which strategies get formulated, formed, and implemented or executed.</li> <li>To integrate and synthesize the knowledge and skills learned in earlier courses (marketing, finance and accounting, production/operations, and human resources).</li> </ol>	

- 1. The Nature of Management Agribusiness Strategy, Models Strategy Management, Benefits of Management Strategy
- 2. Formulation Stages Strategy, Vision and Mission
- 3. Environment Analysis (External and Internal)- EFE, IFE
- 4. Analysis and Alternative Formulation Agribusiness Corporate Strategy, ToolsAnalysis: Matrix SWOT, IE Matrix, QSP Matrix
- 5. FormulationBusiness Unit Strategy Functional, Tools analysis: Competitive MatrixProfile
- 6. Analysis of Strategic Issues (Management, Marketing, Finance, R&D and MIS)
- 7. Balanced Score Card
- 8. Strategy Control
- 9. Leadership, social responsibility and Business Morals

### Recommended literatures

- 1. Thompson, Jr., A.A., Peteraf, M.A., Gamble, J.E., and Strickland III, A. J. (2018). Crafting and executing strategy-The quest for competitive advantage: Concepts andcases, 20th Edition. McGraw-Hill, New York, NY.
- 2. Fred R. David, Concepts of Strategic Management, Pearson education, Inc. newjersey, 2009
- 3. Thomas L. Wheelen dan J. David Hunger. 1999.Strategic Management and BusinessPolicy. Prentice Hall, New jersey
- 4. Husein Umar. 2002. Strategic Management in Action. PT Gramedia Pustaka Utama, Jakarta

#### **SEMESTER 6**

#### Entrepreneurship

Module Name	Entrepreneurship
Module level, if applicable	
<ul> <li>Module identification code</li> </ul>	FEB6081202
<ul> <li>Semester(s) in which the module is taught</li> </ul>	6
Person(s) responsible for the module	Mudatsir Najamuddin (Coordinator)
∎ Language	English
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness, bersifat Konseptual dan aplikatif
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into four groups of structuredassignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
∎ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours</li> </ul>
Credit points	3 Credit Hours (3-0) 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommende d prerequisites	Technopreneurship, Agribusiness Management
Media employed	Classical teaching tools with projector, LCD, and TV mediawith Powerpoint presentation
Forms of assessment	Formative 40%, Middle Test 30%, Final test 40%.
Intended learning outcomes	
1. Able to explain, describe implementation in the b	e, and analyze entrepreneurial concepts / theories and their usiness world.

2. Able to describe the mental attitude, characteristics and characteristics of successful entrepreneurs and able to explain the extent to which it affects him

3. Able to design and establish agribusiness startups (startup agribusinessisns) and have good technical and managerial skills to manage and develop their business

Мос	
Lect	ure (Class work)
1.	Lecture Contract
2.	The Power of Entrepreneurship: Entrepreneurial Perspectives, Economic Crisis and
	Industrial Revolution 4.0, Digital Economy and Entrepreneurship,
3.	Business Ideas and Opportunities: The Entrepreneurial Process, the process of finding
	ideas and opportunities
4.	Group Presentation: Business Ideas (Design Thinking)
5.	Testing Business Ideas: startup business models and business strategies
6. 7	Group Presentation: Testing Business Ideas Results
γ. Ω	Nidtern Exam (LTS)
9.	Designing a Business Model: the strength of the team, how to build a team including
0.	external teams and maintain team unity
10.	Group Business Model Design Presentation (Business Model Canvas)
11.	Developing a Business Plan: the importance of marketing in entrepreneurship, challengesin
4.0	marketing, entrepreneurial marketing strategies and marketing skills
12.	Group Business Plan Presentation
13.	business Management and Strategy, what an entrepreneur needs to prepare to start a
14.	Entrepreneurial Growth: Business management and strategies for managing and developing
	businesses
15.	Final Business Plan &; Product Launching Presentation
16.	Final Semester Test
Rec	ommended literatures
Rec	ommended literatures
<i>Rec</i>	ommended literatures Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and
<i>Rec</i> 1.	ommended literatures Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA.
<i>Rec</i> 1. 2.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup>
<i>Rec</i> 1. 2.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI.
<i>Rec</i> 1. 2. 3.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo.
<i>Rec</i> 1. 2. 3.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta.
<i>Rec</i> 1. 2. 3. 4.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta. Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT.
<i>Rec</i> 1. 2. 3. 4.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta. Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT. Elex Media Komputindo.
Rec         1.         2.         3.         4.         5.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta. Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT. Elex Media Komputindo. Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex
1. 2. 3. 4.	ommended literatures         Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA.         Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI.         Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo.         Indeks, Jakarta.         Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT.         Elex Media Komputindo.         Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex Media Komputindo, Jakarta.
Rec         1.         2.         3.         4.         5.         6.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta. Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT. Elex Media Komputindo. Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex Media Komputindo, Jakarta. Frederick, H.; Alan O' Connor, Donald F. Kuratko. 2016. Entrepreneurship. Cangage
Rec         1.         2.         3.         4.         5.         6.	ommended literatures         Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA.         Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI.         Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo.         Indeks, Jakarta.         Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT.         Elex Media Komputindo.         Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex         Media Komputindo, Jakarta.         Frederick, H.; Alan O' Connor, Donald F. Kuratko. 2016. Entrepreneurship. Cangage         Learning Australia Pty Limited.
Rec         1.         2.         3.         4.         5.         6.         7.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta. Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT. Elex Media Komputindo. Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex Media Komputindo, Jakarta. Frederick, H.; Alan O' Connor, Donald F. Kuratko. 2016. Entrepreneurship. Cangage Learning Australia Pty Limited. Setiyadi, Antonius. 2020. Entrepreneurship: Business Planning in the Digital Age. Media
Rec         1.         2.         3.         4.         5.         6.         7.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta. Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT. Elex Media Komputindo. Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex Media Komputindo, Jakarta. Frederick, H.; Alan O' Connor, Donald F. Kuratko. 2016. Entrepreneurship. Cangage Learning Australia Pty Limited. Setiyadi, Antonius. 2020. Entrepreneurship: Business Planning in the Digital Age. Media Discourse Partner Publishers.
Rec         1.         2.         3.         4.         5.         6.         7.         8.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta. Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT. Elex Media Komputindo. Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex Media Komputindo, Jakarta. Frederick, H.; Alan O' Connor, Donald F. Kuratko. 2016. Entrepreneurship. Cangage Learning Australia Pty Limited. Setiyadi, Antonius. 2020. Entrepreneurship: Business Planning in the Digital Age. Media Discourse Partner Publishers. Mursidin dan Arifin. 2020. Entrepreneurship Education. Publisher Bumi Aksana.
Rec         1.         2.         3.         4.         5.         6.         7.         8.	Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta. Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT. Elex Media Komputindo. Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex Media Komputindo, Jakarta. Frederick, H.; Alan O' Connor, Donald F. Kuratko. 2016. Entrepreneurship. Cangage Learning Australia Pty Limited. Setiyadi, Antonius. 2020. Entrepreneurship: Business Planning in the Digital Age. Media Discourse Partner Publishers. Mursidin dan Arifin. 2020. Entrepreneurship Education. Publisher Bumi Aksana. Wulan Ayodia. 2020. UMKM 4.0.: MSME Strategy Enters the Digita Era. PT. Elex media
Rec         1.         2.         3.         4.         5.         6.         7.         8.	ommended literatures         Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and         Sons, USA.         Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI.         Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo.         Indeks, Jakarta.         Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT.         Elex Media Komputindo.         Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex         Media Komputindo, Jakarta.         Frederick, H.; Alan O' Connor, Donald F. Kuratko. 2016. Entrepreneurship. Cangage         Learning Australia Pty Limited.         Setiyadi, Antonius. 2020. Entrepreneurship: Business Planning in the Digital Age. Media         Discourse Partner Publishers.         Mursidin dan Arifin. 2020. Entrepreneurship Education. Publisher Bumi Aksana.         Wulan Ayodia. 2020. UMKM 4.0.: MSME Strategy Enters the Digita Era. PT. Elex media         Komputindo.
Rec         1.         2.         3.         4.         5.         6.         7.         8.         9.	ommended literatures         Bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and         Sons, USA.         Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI.         Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo.         Indeks, Jakarta.         Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT.         Elex Media Komputindo.         Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex         Media Komputindo, Jakarta.         Frederick, H.; Alan O' Connor, Donald F. Kuratko. 2016. Entrepreneurship. Cangage         Learning Australia Pty Limited.         Setiyadi, Antonius. 2020. Entrepreneurship: Business Planning in the Digital Age. Media         Discourse Partner Publishers.         Mursidin dan Arifin. 2020. Entrepreneurship Education. Publisher Bumi Aksana.         Wulan Ayodia. 2020. UMKM 4.0.: MSME Strategy Enters the Digita Era. PT. Elex media         Komputindo.         Leigh, A. & Micael Meynard. 2006. Leading Your Team: Strategi Melibatkan dan
Rec         1.         2.         3.         4.         5.         6.         7.         8.         9.	bygrave, W.D. and A. Zacharakis, 2014. Entrepreneurship. Third Edition. John Wiley and Sons, USA. Timmons, J.A & Stephen Spinelli, 2008. New Venture Creation, Entrepreneurship fo the 21 <sup>st</sup> Cnetury, Edisi Indonesia. Penerbit ANDI. Birley, S. and Muzyka, D.F. 2006. Mastering Enteprise. Terj. Nadjamuddin dan Wibowo. Indeks, Jakarta. Blank, Steve & Bob Dorf. 2015. The Starup Owner's Manual. Edisi Indoensia. Penerbit PT. Elex Media Komputindo. Osterwalder, A. and Pigneur, Y. 2012. Business Model Generation. Terj. N.R. Sihandini. Elex Media Komputindo, Jakarta. Frederick, H.; Alan O' Connor, Donald F. Kuratko. 2016. Entrepreneurship. Cangage Learning Australia Pty Limited. Setiyadi, Antonius. 2020. Entrepreneurship: Business Planning in the Digital Age. Media Discourse Partner Publishers. Mursidin dan Arifin. 2020. Entrepreneurship Education. Publisher Bumi Aksana. Wulan Ayodia. 2020. UMKM 4.0.: MSME Strategy Enters the Digita Era. PT. Elex media Komputindo. Leigh, A. & Micael Meynard. 2006. Leading Your Team: Strategi Melibatkan dan Menginspirasi TIM. Terjemahan. PT. Bhuana Ilmu Populer.

- 11. Siswanto, A. 2016. The Power of Islamic Entrepreneurship (Energi Kewirauasahaan Islami). Amzah, Jakarta.
- 12. Mubarok, M.M. 2013. Practical Management of Entrepreneurship. Graha Pustaka Media Utama, Surabaya.
- 13. Pasaribu, A.M. 2012. Agribusiness-Based Entrepreneurship. Andi, Yagyakarta.
- 14. Ramdhan, H.E. 2016. Startup Lessons Peel Thoroughly Startup Business. Plus, Jakrta.
- 15. Ries, E. 2015. The learn Startup. Pustaka Bentang, Yogyakarta.

# AGRIBUSINESS INFORMATION SYSTEM

Module Name	Agribusiness Information System
<ul> <li>Module level, if applicable</li> </ul>	
<ul> <li>Module identification code</li> </ul>	FST6092018
<ul> <li>Semester(s) in which the module is taught</li> </ul>	6
<ul> <li>Person(s) responsible for the module</li> </ul>	Acep Muhib (Coordinator)
∎ Language	Indonesian
<ul> <li>Relation to curriculum</li> </ul>	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion.
∎ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours</li> </ul>
Credit points	3 Credit Hours (3-0) 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
prerequisites	Manajemen Agribishis
∎ Media employed	Classical teaching tools with projector, LCD, and TV mediawith Powerpoint presentation
■ Forms of assessment	Paper and Presentation 10%, Attitude 10% Assignment Structured 10%, Mid-term test 30%, Final test 40%.
Intended learning outcomes	
<ol> <li>Students have knowledge of agribusiness management, agricultural socio- economics, and the otherrelated knowledge (CPL2 / P1)</li> <li>Students have the ability to identify and analyze problems, potentials and prospects as wel as recommend alternative decision-making in agribusiness development using both quantitative and qualitative methods (CPL6 / KK1)</li> <li>Students are able to design innovative agribusiness ventures (CPL 7 / KK2)</li> </ol>	
	, process, analyze and utilize agriousiness data (CPL 8 / KUT)

Module content

Lecture (Class work)

- 1. Basic Concepts of Management and Business Information Systems, Information, Management, and Systems
- 2. The importance of information for agriculture and agribusiness
- 3. Concept of Data, Information and Systems in the Agricultural Sector (Agribusiness)
- 4. Agribusiness System Deepening
- 5. The role of information systems in business decision-making systems
- 6. Electronic commerce system (E-commerce), marketing information system, and itsrole in agro market net
- 7. Customer relationship and supply chain management systems in ICT (Information communication technology) applications
- 8. Problems in the use of information technology include: Information technology security, relationship with ethics and society, Information technology security management;
- 9. Application of information systems and business technology in one of the casestudies of agribusiness companies (Upstream and Downstream)

Recommended literatures

- 1. Management Information System (2014), Laudon Kenneth C and Laudon Jane P; 13th edition, Pearson Education Limited, London (2016)
- 2. Expert System (2009).Marimin.IPB press.Bogor
- 3. Decision-making Criteria majemuk.2004.Marimin. Grasindo.Jakarta
- 4. Agribusiness Management (2004).Gumbira Said E dan Intan Harizt A.Ghalia Indonesia. Jakarta
- 5. Journal: Information System in Agriculture by David Just and David Zilberm
- 6. Journal : management Informatian system by Stephen B. Harsh Department of Agricultural Economics
- 7. Journal : Farm management information system : a case study on a German Multifanctional Farm by Christoph Husemann and Nebojša Novković
- 8. ICT Applications For Smallholder Inclusion In Agribusiness Supply Chain, Module Accessing Markets And Value Chains by Soham Sen (World Bank) and Vikas Choudhary (World Bank)
- 9. Video : Agriconnect , How will be the world 2020, Market2.go, farm fresh to you

#### Arabic

■ Module Name	Arabic
Module level, if applicable	
Module identification code	UIN6021204
Semester(s) in which the module is taught	6
Person(s) responsible for the module	Achmad Fudhaili (Coordinator)
■ Language	Indonesian, Arabic
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours</li> </ul>
Credit points	3 Credit Hours (3-0) 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommende d prerequisites	Agribusiness Management
■ Media employed	Classical teaching tools with projector, LCD, and TV mediawith Powerpoint presentation
■ Forms of assessment	Formatif 50%, Mid-term test 20%, Final test 30%.
Intended learning outcomes	
<ol> <li>Students are able to ap</li> <li>Students have known economics, and related</li> <li>Students able to identify</li> </ol>	ply religious, nationalism, and ethical values edge of agribusiness management, agricultural socio- knowledge /, process, analyze and utilize agribusiness data

Lecture (Class work)

- 1. Skilled Arabic Writing using ICT
- 2. Knowledge of Jamid Letters and Words, speaking, reading, and writing them basedon ICT
- 3. Knowledge of Sharaf Basith, speaking, reading, and writing ICT-based
- 4. Have knowledge of Nahwu Basith, speaking, reading, and writing ICT-based
- 5. Have Knowledge, Speak, Read, and Write Islamic Text I Based on ICT
- 6. Have Islamic Knowledge, Speaking, Reading, and Writing II-Based ICT
- 7. Have Knowledge, Speak, Read, and Write Kesain Text-Teknlogian I Based on ICT
- 8. Have Knowledge, Speak, Read, and Write Kesain Text-Teknlogian II Based on ICT
- 9. Have Knowledge, Speak, Read, and Write Kesain Text-Teknlogian Basic I Based onICT
- 10. Have Knowledge, Speak, Read, and Write Kesain Text-Teknlogian Basic 2 Based onICT
- 11. Have Knowledge, Speak, Read, and Write Kesain Text-Teknlogian Basic 3 Based onICT
- 12. Have Knowledge, Speak, Read, and Write the Text of Kitab al-Arabiyah baina Yadaika 1 Based on ICT
- 13. Have Knowledge, Speak, Read, and Write the Text of Kitab al-Arabiyah baina Yadaika 2 Based on ICT
- 14. Have Knowledge, Speak, Read, and Write the Text of Kitab al-Arabiyah baina Yadaika 3 Based on ICT
- 15. Have Knowledge, Speak, Read, and Write the Text of Kitab al-Arabiyah baina Yadaika 4 Based on ICT

#### Recommended literatures

### Utama

- لماجستير، تعلم العربية: الكتاب الدراسي لطلاب قسملاتربية الإسلامية: إدارةلاتربية ، كلية علوملاتربية ولاتعليم، جامعة .1شريف هداية الله الإسلامية الحكومية جاكرتا، ١٠١٥
- 2. Drs. H. A.R. Partosentono, dkk., al-'Arabiyyah bin-Namadzij, Jakarta: Bulan Bintang ,2006),cet. 15. jilid 1.
- 3. Linguaphone ردوس في العربية
- 4. Prof. Dr. Ridlo Masduki, dkk, al-'Arabiyyah li thullab al-jami'ah (Bahasa Arab Untuk Perguruan Tinggi Jilid I), Jakarta: Darul Ulum Press, 2002, cet.
- 5. Latihan model soal Toafl, Oleh: Dr. Muhbib Abdul Wahab, MAg.
- Dr. Ismail Shini, Nashif Musthafa 'Abdu al-'Aziz dan Mukhtar al-Thahir Husain, Al-'Arabiyyah Li al-nasyiin, Manhaj Mutakamil Lighair al-Nathiqina Bi al-'Arabiyyah, Jilid 3 cet. 1 1983.
- 7. Hidayat, Bahasa Arab Qur'ani I: Towards a Wise, Tolerant, Egalitarian and Just Qur'anic Society, Semarang dan Jakarta: PT. Karya Toha Putra dan Yayasan Bina Masyarakat Qur'ani,2003.

### Penunjang

- 1. Abu Abdillah Muhammad Jamal al-Din bin Malik, Syarh Ibn Aqil ('Ala Alfiah) Dar al-Fikr, Damaskus.
- 2. Abu Luwia, al-Munjid Fi al-Lughah Wa al-A'lam, Dar el-Mashreq, Beirut, Lebanon, 1975.
- 3. Ahmad Warson al-Munawwir, Al-Munawir Kamus Arab-Indonesia, Krapyak, Yogyakarta, 1984.
- 4. Drs. Suwito, MA, AL-Sabil, Jakarta: IKIP Muhammadiyyah Jakarta Press, 1995).
- 5. Contemporary Arabic texts, including Arabic textbooks, Arabic newspapers, Arabic journals dll.)

# INTERNATIONAL TRADE

Module Name	International Trade
<ul> <li>Module level, if applicable</li> </ul>	-
<ul> <li>Module identification code</li> </ul>	FST6092020
<ul> <li>Semester(s) in which the module is taught</li> </ul>	6
Person(s) responsible for the module	Edmon Daris (Coordinator)
∎ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
<ul> <li>Teaching methods, contact hours</li> </ul>	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into five groups of structuredassignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
∎ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 2100 "=35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours : 30 h = 4.1 ECTS</li> </ul>
Credit points	3 Credit Hours (2-1) ≈ 4.1 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
<ul> <li>Recommende d prerequisites</li> </ul>	-
<ul> <li>Media employed</li> </ul>	Classical teaching tools with projector, LCD and TV media with Power Point presentation, E-Views, SPSS, Laptop, WhiteBoard
Forms of assessment	Midterm exam 30%, Final exam 30%, Present 10%, Structured assignment 30%
Intended learning outcomes	
<ol> <li>Able to master the foundation and basic theoretical skills of trading.</li> <li>Able to master theoretical foundations and skills about the global job market.</li> <li>Able to analyze in the case of small countries about the economic implications oftariffs and quotas.</li> <li>Able to analyze optimal policy principles.</li> <li>Able to analyze strategic trade policies.</li> <li>Able to analyze social concerns about social welfare functions.</li> <li>Able to analyze the rental system.</li> </ol>	

- 8. Able to analyze the interests and roles of interest groups.9. Able to analyze endogenous policy theory.

10. Able to analyze anti-dumping and countervailing policies.

- 11. Able to analyze about cross-border externalities and global interests.
- 12. Able to analyze and utilize theories about industry competition in process vs product.
- Module content
- 1. Basic Trade Theory
- 2. The Global Labor Market
- 3. Commercial Policy
- 4. Income Distribution and Trade Policy
- 5. Anti-Dumping and Countervailing Duties
- 6. The WTO, Standards, and the Environment

### Recommended literatures

#### Primary books:

- 1. Krugman, P. and M. Obstfeld, International Economics, Theory and Policy, New York: Addison-Wesley, Seventh edition, 2005.
- 2. Ball, Donald A et al. International Business: The Challenge of Global Competition 9th. New York: McGraw-Hill, 2004.

### Secondary books:

- 1. Kelly, Phil. International Business & Management: http://www.cengage.co.uk/kelly/students/studentguide.pdf., 2009.
- 2. Cavusgil, S. Tamer, Gary Knight, & John R Riesenberger. International business :strategy, management, and the new realities. Upper Saddle River, New Jersey: Pearson Prentice Hal, 2008.
- 3. Corden, W. Max, Trade Policy and Economic Welfare, chapters 2-4 (skip appendices), 9. On Blackboard under Course Documents.
- 4. Globaphobia, by Burtless, G., Lawrence, R., Litan, R. and Shapiro, R., Washington: The Brookings Institution, 1996. Required text. Also available on the web.
- 5. Krueger, Anne O., ed. The Political Economy of Trade Protection, Chicago:University of Chicago Press, 1996.

# HUMAN RESOURCE MANAGEMENT

■ Module Name	Human Resource Management
Module level, if applicable	Basic
Module identification code	FEB6081103
Semester(s) in which the module is taught	6
Person(s) responsible for the module	Siti Rochaeni (Coordinator)
I Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into four groups of structuredassignment. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Lecture (class): (3 x 50 min) x 14 wks = 35 h</li> <li>Structured activities: 3 h x 14 wks = 42 h</li> <li>Independent study: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 123 hours</li> </ul>
Credit points	3 Credit Hours (3-0) 📋 4.1 ECTS
Admission and examination requirements	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommended prerequisites	The course of "Fundamentals of Management"
Media employed	Classical teaching tools with projector, LCD and TV mediawith Power Point presentation
■ Forms of assessment	Paper and Presentation 10%, Attitude 15%, Structured assignment 15%, Midterm exam 30%, Final exam 30%
Intended learning outcomes	
1. Students able to underst	and the concept of the basic of human resource management(HRM)

- 2. Students able to differentiate operational function of human resource management
- 3. Students able to analyze strategies to achieve organization goals
- 4. Students able to analyze the changes in organization environment and how to dealwith the environment
- 5. Students able to develop a decent and systematic writing about human resource management

# Lecture (Class work)

- 1. Strategic Human Resource Management:
  - a. HRM and its functions
  - b. Dynamic environment of HRM
  - c. Trend and innovation in HRM
- 2. Business ethic and corporate social responsibility:
  - a. Model and definition of ethic
  - b. HRM ethic
  - c. Corporate Social responsibility
  - d. Stake holders and social contract analysis
  - e. Company's obligations to individuals, other organizations, government, and general public
  - f. Implementing CSR programs
- 3. Work Force Diversity and Equal Work Opportunities
  - a. Diversity and diversity management
  - b. Single parent and working mom
  - c. Women in business
  - d. Double breadwinner family
  - e. Old employee
  - f. Disabled people
  - g. Youth with limited education or skills
  - h. Employee's education level
  - i. Equal work opportunities
  - j. Concept of unequal treatment
- 4. Job analysis
  - a. Job analysis
  - b. Reasons to carry out a job analysis
  - c. Types of job analysis information
  - d. Method of job analysis
  - e. Carrying out the job analysis
  - f. Job description
  - g. Process of strategic planning

- 5. Human resource planning
  - a. Human resource planning
  - b. Predicting human resource need
  - c. Predicting human resource availability
  - d. Usage of human resource database
  - e. Prediction of human resource shortage
- 6. Recruitment
  - a. Definition of recruitment
  - b. Recruitment alternatives
  - c. External environment
  - d. Promotion policy
  - e. Recruitment process
  - f. Internal recruitment methods
  - g. External recruitment sources
  - h. Online recruitment methods
  - i. Traditional external recruitment method
  - j. Applicant tracking system
  - k. Adjusting recruitment methods to recruitment sources for diversity
- 7. Review topic 1-6
- 8. Selection and job interview
  - a. Urgencies of job interview
  - b. Environmental factor that affects the selection process
  - c. Selection process
  - d. Preliminary interview
  - e. Application examination
  - f. Resume examination
- 9. Selection and job interview (part 2)
  - a. Selection criteria: Selection test: advantages and potential problems; Characteristics of appropriately designed selection tests; Types of validation study; Types of job test;
     Forms of tests; Assessment center; Job interview; General types of interviews;
     Interview methods; Potential problems in interview;
     Prescreening: back ground investigation; Prescreening: referral verification
  - b. Trend and innovation

c. Measures to evaluate recruiting effectiveness

# 10. Orientation and placement:

- a. Orientation programs
- b. Employee placement
- c. Hindrance of placement to productivity
- 11. Training and development:
  - a. Strategic training and development
  - b. Factors influencing training and development
  - c. Training and development process
  - d. Setting specific goals for training and development
- 12. Management development
  - a. Management development
  - b. Organization development
- 13. Review topic 8-12
- 14. Group presentation

# Recommended literatures

Main literatures:

- 1. Mondy, Wayne R (2016). *Human Resource Management*, 14th Edition, Pearson Education, Inc
- 2. Dessler, Gary (2017). *Human Resource Management*, 15th Edition, Pearson Education, Inc

Supporting literatures:

- 1. Academic journals in relevant field
- 2. Internet and other medias

#### **URBAN FARMING**

■ Module Name	Urban Farming	
■ Module level,if applicable		
Module identification code	FST6092034	
Semester(s) in which the module is taught	6	
Person(s) responsible for the module	Iwan Aminudin (Coordinator)	
■ Language	Indonesian	
Relation to curriculum	Compulsory Course for undergraduate program in Agribusiness	
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignments. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.	
■ Workload	• Lecture (class): $(2 \times 50 \text{ min}) \times 14 \text{ wks} = 23.3 \text{ h}$ • Structured activities: $2 \text{ h} \times 14 \text{ wks} = 28 \text{ h}$ • Independent study: $2 \text{ h} \times 14 \text{ wks} = 28 \text{ h}$ • Exam: lecture $2 \text{ h} \times 2 \text{ times} = 4 \text{ h}$ ; • Total = 83.3 hours : $30 \text{ h} = 2,78 \text{ ECTS}$	
• Credit points	2 Credit Hours (2-0) ≈ 2,78 ECTS	
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>	
Recommende d prerequisites	-	
■ Media employed	Classical teaching tools with projector, LCD, and TV mediawith Powerpoint presentation	
■ Forms of assessment	Practical 30%, Mid-term test 30%, Final test 40%.	
■ Intended learning outcomes		
<ol> <li>Able to understand the and opportunities.</li> <li>Able to understand urb availability</li> </ol>	<ol> <li>Able to understand the meaning of urban agriculture, objectives, advantages, challenges and opportunities.</li> <li>Able to understand urban agricultural land inventory and categories of urbanagricultural land</li> </ol>	
<ol> <li>Able to understand the security and the family</li> <li>Able to understand abag</li> </ol>	meaning of yard plants and know how to optimize yard landfor food economy.	
<ol> <li>Able to understand about permaculture</li> <li>Able to identify organic waste that can be used as fertilizer, and able to make solid/liquid organic fertilizer.</li> </ol>		

Able to explain and practice technological aspects in urban agriculture (hydroponics, vertical garden, fruit plants in pots, and nursery).

7. Able to understand and understand aspects of urban agriculture (input, rental, plantsand landscaping)

### Module content

## Lecture (Class work)

- 1. Understanding urban farming
- 2. Land inventory and land availability for urban farming
- 3. Garden plants
- 4. Permaculture
- 5. Organic waste and its processing
- 6. Hydroponics
- 7. Vertical garden
- 8. Cultivating fruit plants in pots
- 9. Urban farming business

# Recommended literatures

Mougeot. 2000. Urban Agriculture : Definition, Presence, Potentials and Risks, and Policy Challenges. International Development Research Center (IDRC)

Butler, L, Moronek, D.M.2002. Urban and Agriculture Communities: Opportunities forCommon Ground, Ames, Iowa: Council for Agricultural Science and Technology

# PRACTICE OF URBAN FARMING

■ Module Name	Practice of Urban Farming
Module level,if applicable	
Module identification code	FST6092134
Semester(s) in which the module is taught	6
Person(s) responsible for the module	Iwan Aminudin (Coordinator)
■ Language	Indonesian
Relation to curriculum	Compulsory Course for undergraduate program inAgribusiness
Teaching methods, contact hours	The course topics are delivered through lectures which are enriched with relevant examples and followed by short discussion. Students are divided into twelve groups of structured assignments. Each group was assigned to work on a specific topic relevant to the lecture and presented in the class.
■ Workload	<ul> <li>Practical: 3 h x 14 wks = 42 h</li> <li>Exam: lecture 2 h x 2 times = 4 h;</li> <li>Total = 82 hours : 30 h = 2,73 ECTS</li> </ul>
Credit points	1 Credit Hours (0-3) ≈ 2,73 ECTS
<ul> <li>Admission and examination requirements</li> </ul>	<ul> <li>Enrolled in this course</li> <li>Minimum 80% attendance in lecture</li> <li>100% attendance in structured task groups</li> </ul>
Recommende d prerequisites	-
Media employed	Practical guidebook
■ Forms of assessment	Practical 30%, Mid-term test 30%, Final test 40%.
Intended learning outcomes	
1. Able to understand the and opportunities.	meaning of urban agriculture, objectives, advantages, challenges

- 2. Able to understand urban agricultural land inventory and categories of urbanagricultural land availability.
- 3. Able to understand the meaning of yard plants and know how to optimize yard landfor food security and the family economy.
- 4. Able to understand about permaculture
- 5. Able to identify organic waste that can be used as fertilizer, and able to make solid/liquid organic fertilizer.
- 6. Able to explain and practice technological aspects in urban agriculture (hydroponics, vertical garden, fruit plants in pots, and nursery).
- 7. Able to understand and understand aspects of urban agriculture (input, rental, plantsand landscaping)

# Lecture (Class work)

- 1. Understanding urban farming
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